




November 22, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y22-7019-CC, Public Works Silo
Replacement at John Young Maintenance Yard

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7019-CC, Public Works Silo Replacement at John Young Maintenance Yard, to the sole responsive and responsible bidder, S.A. Casey Construction, Inc., in the total contract award amount of \$684,000.

PROCUREMENT:

Work under this contract involves the demolition of the old silo, construction of a new foundation and slab, and installation of a new silo. The project also includes an upgraded electrical panel and the addition of lighting. The project is located in District 2.

FUNDING:

Funding is available in account number 1004-072-2947-6310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received in response to the Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness. References provided were satisfactory for this type of work, and S.A. Casey Construction, Inc. has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc. As S.A. Casey Construction, Inc. was the sole bidder, negotiations were held, resulting in a reduction to the bid in

Award Invitation for Bids Y22-7019-CC, Public Works Silo Replacement at John Young Maintenance Yard

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the amount of \$20,000. The bid is considered reasonable based on negotiations and current market factors.

To ensure an open and competitive process, the IFB was posted on the County's e-procurement platform. A query of known potential bidders that declined to participate in this bid opportunity resulted in the following findings:

Café Construction and Development, Inc.: The project was not something they normally do, and their backlog of work would prohibit them from taking on something they are not familiar with.

CORE Engineering & Construction, Inc.: The vendor was too busy to take on another project.

Bid tabulation is as follows:

Bidder	Total Bid Amount
S.A. Casey Construction, Inc.	\$684,000



BUSINESS DEVELOPMENT DIVISION

October 26, 2022

TO: Corie Cummings, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-7019-CC / Public Works Silo Replacement at John Young Maintenance Yard

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced from 25% to 12%. At the time of bid opening, at least 61 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by S.A. Casey Construction, Inc., reported 25.04% in M/WBE participation and met the Orange County M/WBE participation goal per the Ordinance requirement. Letters of intent were received from the low bidder for certified M/WBE subcontractors. Please note the following certified M/WBE participation:

MBE-HM	On Point Surveying	\$17,060
MBE-HM	Reys Concrete	\$43,000
MBE-AM	Power Engineering Group	\$116,220
Total MWBE Participation		\$176,280 (25.04%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y22-7019-CC / Public Works Silo Replacement at John Young Maintenance Yard**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 12%)	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$704,000.00	\$176,280.00	25.04%	N/A	15 / 8%