




January 12, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y22-724-FH Radio Tower Amory Court Electrical
Redundancy and Generator Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-724-FH, Radio Tower Amory Court Electrical Redundancy and Generator Renovations, to the low responsive and responsible bidder, Expert Construction Managers, Inc., in the total contract award amount of \$1,612,000, inclusive of alternate one.

PROCUREMENT:

Work under this contract consists of renovation of the existing radio tower facility. The renovation will include the relocation of the existing office into new space and the addition of new equipment similar in nature to existing equipment. Alternate one includes the replacement of all existing lighting with new lighting. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-031-0594-6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Eau Gallie Electric, Inc. was deemed non-responsive as their bid submittal did not include a notarized copy of the Bid Bond. The bid submitted by Expert Construction Managers, Inc. is considered reasonable based on the engineer's estimate.

Award of Invitation for Bid Y22-724-FH, Radio Tower Amory Court Electrical Redundancy and Generator Renovations

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References provided were satisfactory for this type of work and Expert Construction Managers, Inc. has been determined to be responsible. Therefore, award is recommended to Expert Construction Managers, Inc.

Bid tabulation is as follows:

<u>Bidders</u>	<u>Total Estimated Base Bid</u>	<u>Alternate No. 1</u>
Expert Construction Managers, Inc.	\$1,597,000	\$15,000
Eau Gallie Electric, Inc.	Non-Responsive	Non-Responsive

**BUSINESS DEVELOPMENT DIVISION**

December 17, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-724-FH / Radio Tower Amory Court Electrical Redundancy and Generator Renovation (Base Bid)

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 97 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Expert Construction Managers, Inc., reported 30.44% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$50,652.00
MBE-HM	Echo Ed Corporation	\$435,440.00
Total MWBE Participation		\$486,092.00 (30.44%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-724-FH / Radio Tower Amory Court Electrical Redundancy and Generator Renovation (Base Bid)						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Expert Construction Managers, Inc.	\$1,597,000.00	\$486,092.00	30.44%	N/A	17 / 0 %