



February 26, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

C Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitations for Bids Y21-712-FH Campground Electric Upgrades
at Kelly, Magnolia, and Trimble Parks

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-712-FH, Campground Electric Upgrades at Kelly, Magnolia, and Trimble Parks, to the low responsive and responsible bidder, Café Construction & Development Inc. in the total contract award amount of \$283,000.

PROCUREMENT:

Work under this contract consists of the upgrade of campground electric power distribution at Kelly, Magnolia, and Trimble Parks to stainless type with 70-amp breakers and appropriately sized wire and conduit. The project is located in District 2.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by CTR III Enterprise, Inc. dba Control Engineering Group (CTR), Carr and Collier Inc, and Power Engineering Group, Inc. were deemed non-responsive for failing to achieve the M/WBE goals. Heron Electric Inc. was deemed non-responsive for failing to provide copy of the required bid bond. The bid submitted by Boromei Construction Inc. was deemed non-responsible for failing to meet the similar projects requirements. A timely protest was received and a protest review was conducted by the Procurement Manager, who rendered the decision to deny the protest. No timely appeal was received.

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Award of Invitation for Bids Y21-712-FH, Campground Electric Upgrades at Kelly, Magnolia, and Trimble Parks

The bid submitted by Café Construction & Development Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development Inc.

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
Café Construction & Development Inc.	\$ 283,000
RL Burns Inc.	\$ 326,134
CTR III Enterprise, Inc. dba Control Engineering Group	Non-Responsive
Carr and Collier Inc.	Non-Responsive
Power Engineering Group, Inc.	Non-Responsive
Heron Electric Inc.	Non-Responsive
Boromei Construction, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

January 27, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-712-FH Campground Electric Upgrades at Kelly, Magnolia, and Trimble Parks**

The Business Development Division evaluated all five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 71 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Orange County MBE firm CTR III Enterprise, Inc., did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, CTR III Enterprise, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. CTR III Enterprise, Inc., reported self-performing \$259,991.64 with 0% sub-contractor's participation listed on attachment C-2. They did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

MBE-HM	CTR III Enterprise, Inc.	\$259,991.64
Total MWBE Participation (Not Confirmed)		\$259,991.64 (98.19%)

The second low bid, submitted by Orange County MBE firm Café Construction & Development, Inc., did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Café Construction & Development, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc., reported self-performing 64.31% with 33.92% sub-contractor's participation listed on attachment C-2. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$182,000.00
MBE-HM	M & M Electric of Central Florida	\$96,000.00
Total MWBE Participation		\$278,000.00 (98.23%)

The third low bid, submitted by Orange County MBE firm R. L. Burns, Inc., Inc., did meet the M/WBE goal and is bidding as a Prime contractor. Therefore, R. L. Burns, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. R. L. Burns, Inc., reported self-performing 0% with 26.06% sub-contractor's participation listed on attachment C-2. Please note the following certified M/WBE participation.

MBE-HM	M & M Electric of Central Florida	\$85,000.00
Total MWBE Participation		\$85,000.00 (26.06%)

The fourth low bid, submitted by Orange County MBE firm Power Engineering Group, Inc., did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Power Engineering Group, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Power Engineering Group, Inc., reported self-performing 0% with 2.2% sub-contractor's participation listed on attachment C-2. They did not specify the work to be performed nor the scope of classification on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

WBE-WF	John B. Webb & Associates, Inc.	\$8,000.00
Total MWBE Participation (Not Confirmed)		\$8,000.00 (2.2%)

The fifth low bid, submitted by Carr and Collier Inc., did not achieve good faith effort documentation. The fifth low bidder reported 5.44% M/WBE participation in their bid. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply, Inc.	\$25,500.00
Total MWBE Participation		\$25,500.00 (5.44%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division