



March 1, 2024

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Terry Devitt, Deputy Director, Orange County Convention Center
407-685-9867

Subject: Award of Invitation for Bids Y24-733-GO, Orange County Convention Center
South Concourse Command Center Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-733-GO, Orange County Convention Center South Concourse Command Center Upgrades, to the low responsive and responsible bidder, Ovation Construction Company, LLC, in the total contract award amount of \$238,241.73.

PROCUREMENT:

Work under this contract consists of upgrading outdated equipment from the South Concourse Command Center. This project will remove the partition wall to expand the Command Center into an ante room, replace the existing console, add connectivity to monitor the West Building, CCTV connectivity, add video wall for real time monitoring, add terminal workstations for access control, and add infrastructure to handle technology requirements. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0965-30-6210.

APPROVALS:

The Capital Planning and Building Systems Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Archis, Inc. dba Archis Technologies was deemed non-responsive for submitting exceptions with their bid that conflicted with the required scope of work within the IFB. The bids submitted by BCI Integrated Solutions and SkyBuilders USA, LLC were deemed non responsive for failing to provide a notarized bid bond.

Award of Invitation for Bids Y24-733-GO, Orange County Convention Center South Concourse
Command Center Upgrades

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The bid submitted from Ovation Construction Company, LLC is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Ovation Construction Company, LLC has been determined to be responsible. Therefore, award is recommended to Ovation Construction Company, LLC.

The bid tabulation is as follows:

Bidder:	Amount
Ovation Construction Company, LLC	\$238,241.73
Archis, Inc. dba Archis Technologies	Non-responsive
BCI Integrated Solutions	Non-responsive
SkyBuilders USA, LLC	Non-responsive



BUSINESS DEVELOPMENT DIVISION

February 9, 2024

TO: Gian Carlo Otero, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y24-733-GO, OCCC South Concourse Command Center Upgrades**

The Business Development Division evaluated the one bid submitted for this project and completed a Minority/Women Business Enterprise (M/WBE) Availability Analysis. The M/WBE goal was 25%. At the time of bid opening, at least 49 M/WBE firms were certified to provide the scope of services at the subcontract level.

The bid was submitted by Ovation Construction Company, Inc. The bidder reported 33.43% M/WBE participation. Therefore, the bidder met the Orange County M/WBE participation goal of 25%, **per the M/WBE Ordinance requirement.**

Please note the bidder's certified M/WBE participation:

MBE-HM	Quality Cable Contractors, Inc.	\$79,645.46
Total M/WBE Participation		\$79,645.46 (33.43%)

Our evaluation of this bid was based on the participation listed on the Contract and Subcontract Goal Participation Schedule form. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder.

Also, I confirm my recommendation is free of conflicts of interest.

Sheena Ferguson 2.12.2024