



Interoffice Memorandum

BCC Mtg. Date: November 15, 2016

November 3, 2016

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *SB*
for Carrie Woodell, Manager, Procurement Division

CONTACT: Deodat Budhu, P.E., Manager Roads and Drainage Division
407-836-7871

SUBJECT: Award of Invitation for Bids Y16-1117-LC, Weed Control for
Secondary Canals & Ditches

ACTION REQUESTED

Approval to award Invitation for Bids Y16-1117-LC, Weed Control for Secondary Canals & Ditches, to the low responsive and responsible bidder, Airboat Addicts Inc., in the estimated contract award amount of \$111,646 for a 1-year term. Further request authority for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide the necessary personnel, equipment and herbicides to effectively control the weeds in the canals and ditches in the County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Business Development Division and the Roads and Drainage Division concur with this request.

REMARKS:

Seven bids were received and evaluated for price, responsiveness and responsibility. Contract award is recommended to Airboat Addicts Inc. The bid of Airboat Addicts Inc. is 9% lower than the historical cost. Deans Environmental, Inc was determined to be non-responsible due to the lack of required experience and resources. Staff evaluated the bids in conjunction with the estimate and determined price reasonableness.

The bid tabulation follows:

Bid Tabulation

<u>Bidder</u>	<u>Base Year</u>	<u>Option Year 1</u>	<u>Option Year 2</u>	<u>Total Bid</u>
Airboat Addicts Inc.	\$111,646.00	\$111,646.00	\$111,646.00	\$334,938.00
Lake Pro, LLC	\$142,400.00	\$142,400.00	\$148,550.00	\$433,350.00
American Ecosystems, Inc.	\$171,250.00	\$176,350.00	\$181,450.00	\$529,050.00
Earthbalance	\$177,225.00	\$177,225.00	\$182,325.00	\$536,775.00
Naturchem, Inc	\$340,000.00	\$357,000.00	\$374,859.00	\$1,071,859.00
Deangelo Bros, LLC d.b.a Aquagenix	\$443,707.50	\$443,707.60	\$443,707.50	\$1,331,122.50
Deans Environmental, Inc	Non-responsible			



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 6, 2016

TO: Linda Carson, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y16-1117-LC, Weed Control for Secondary Canals and Ditches

The Business Development Division evaluated the **6 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division