



## Interoffice Memorandum

January 4, 2021

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

CONTACT: Sara Flynn-Kramer, Manager, Capital Projects Division  
407-836-0048

SUBJECT: Award of Invitation for Bids Y21-600-AV, Purchase of Emergency Generator Systems  
at Various Orange County Emergency Shelters

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-600-AV, Purchase of Emergency Generator Systems at Various Orange County Emergency Shelters, to the low responsive and responsible bidder, TAW Power Systems, Inc., in the estimated contract award amount of \$772,655.37.

### PROCUREMENT:

This purchase will provide eight generators for eight specific emergency shelters throughout the County. The purchase includes manufacturer assistance with start-up, a two-year warranty against defect in materials and/or workmanship, and training after installation.

### FUNDING:

Funding will be available in account numbers 7580-043-2079-6210, 1023-043-2079-6210, 7590-043-2080-6210, 1023-043-2080-6210, 7589-043-2081-6210, 1023-043-2081-6210, 7583-043-2082-6210, 1023-043-2082-6210, 7585-043-2083-6210, 1023-043-2083-6210, 7581-043-2084-6210, 1023-043-2084-6210, 7582-043-2085-6210, 1023-043-2085-6210, 7584-043-2086-6210, and 1023-043-2086-6210.

### APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

### REMARKS:

Seven bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. TAW Power Systems, Inc., has the necessary equipment to perform this contract. The bid submittal for TAW Power Systems, Inc. is considered fair and reasonable by staff based in comparison to currently installed equipment.

Invitation for Bids Y21-600-AV, Purchase of Emergency Generator Systems at Various Orange County Emergency Shelters

Sitereach LLC was deemed non-responsive for submitting an incomplete bid response. Taylor Power Systems, Inc., Zabatt Engine Services, and Accurate Power & Technology, Inc. were deemed non-responsive for submitting terms and conditions that conflict with those in the IFB.

Bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
TAW Power Systems, Inc.	\$772,655.37
CJ's Sales and Service of Ocala, Inc., dba CJ's Power Systems	\$796,609.69
Ring Power Corporation	\$1,038,340.26
Accurate Power & Technology, Inc.	Non-Responsive
Sitereach LLC	Non-Responsive
Taylor Power Systems, Inc.	Non-Responsive
Zabatt Engine Services	Non-Responsive




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

December 8, 2020

TO: Ana Villalona, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y21-600-AV, Purchase of Emergency Generator Systems at  
Various Orange County Emergency Shelters

The Business Development Division evaluated the **three bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability in the scope of service. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

