



March 17, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitations for Bids Y21-721-FH Kaley Square Park Playground
Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-721-FH Kaley Square Park Playground Replacement, to the low responsive and responsible bidder, Sloan Builders, Inc. in the total contract award amount of \$355,000.

PROCUREMENT:

Work under this contract consists of the replacement of existing playground (ages 2-5 and 5-12) and resurface with rubberized surfacing. Work also includes a new shade structure and new fence enclosure. The project is located in District 6.

FUNDING:

Funding is available in account number 1050-062-2100-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by CORE Engineering & Construction, Inc., HW Davis Construction, Inc., Mulligan Constructors, Inc., Poli Construction, Inc., Sky Builders USA, and Parthenon Construction Company were deemed non-responsive for failing to achieve the M/WBE goal. Cornerstone Conceptions Inc. was deemed non-responsive for failing to provide the required bid bond.

Award of Invitation for Bids Y21-721-FH Kaley Square Park Playground Replacement

The bid submitted by Sloan Builders, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Sloan Builders, Inc. has been determined to be responsible. Therefore, award is recommended to Sloan Builders, Inc.

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
Sloan Builders, Inc.	\$ 355,000
CORE Engineering & Construction, Inc.	Non-Responsive
HW Davis Construction, Inc.	Non-Responsive
Mulligan Constructors, Inc.	Non-Responsive
Poli Construction, Inc.	Non-Responsive
Sky Builders USA	Non-Responsive
Parthenon Construction Company	Non-Responsive
Cornerstone Conceptions Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

February 15, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-721-FH / Kaley Square Park Playground Replacement

The Business Development Division evaluated all seven bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 11%. At the time of bid opening, at least 81 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Mulligan Constructors, Inc., did not achieve good faith effort documentation. While the low bidder reported \$45,853.00 in M/WBE participation, they did not specify the work to be performed nor the scope of classification on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

MBE-HM	Tilt Panel Lines, LLC	\$45,853.00
Total MWBE Participation (Not Confirmed)		\$45,853.00 (13.62%)

The second low bid, submitted by CORE Engineering & Construction, Inc., did not achieve good faith effort documentation. The second low bidder reported 2.09 % in M/WBE participation in their bid. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

MBE-AFAM	IQ Painters	\$3,450.00
WBE-WF	John B. Webb & Associates, Inc.	\$3,800.00
Total MWBE Participation		\$7,250.00 (2.09%)

Sheena Ferguson

Interoffice Memorandum

The third low bid, submitted by Sloan Builders, Inc., met the M/WBE goal and reported 11.17% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-AFAM	Sterling Silver Scape Sod, Inc.	\$19,965.00
MBE-HM	APD Construction, LLC.	\$19,690.00
Total MWBE Participation		\$39,655.00 (11.17%)

The fourth low bid, submitted by Poli Construction, Inc., did not achieve good faith effort documentation. The third low bidder reported \$113,664.00 M/WBE participation in their bid. The subcontractors provided are not Orange County Certified M/WBE firms. Therefore, the M/WBE goal was not met.

Unknown	Slip Tech	\$44,374.00
Unknown	Top Line Recreation	\$69,290.00
Total MWBE Participation (Not Confirmed)		\$113,664.00 (31.09%)

The fifth low bid, submitted by Parthenon Construction Company, did not achieve good faith effort documentation. The fifth low bidder reported 0.50% in M/WBE participation in their bid. The subcontractor Enriquez Construction provided is not an Orange County Certified M/WBE firm. Therefore, the M/WBE goal was not met. Please note the following certified M/WBE participation:

MBE-HM	La Costa Sod, LLC	\$2,000.00
Total MWBE Participation		\$2,000.00 (0.50%)

The sixth low bid, submitted by Orange County MBE firm Sky Builders USA, LLC., did not meet the M/WBE goal and is bidding as a Prime contractor. Therefore, Sky Builders USA, LLC is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Sky Builders USA, LLC reported self-performing 0% with 0% sub-contractor's participation listed on attachment C-2. They did not specify the work to be performed on attachment C-2.

MBE-HM	Sky Builders USA, LLC	\$116,032.00
WBE-WF	John B. Webb & Associates, Inc.	\$3,800.00
Total MWBE Participation (Not Confirmed)		\$119,832.00 (26.92%)

The seventh low bid, submitted by H. W. Davis Construction, Inc., did not achieve good faith effort documentation. The seventh low bidder reported \$15,598.00 M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. The subcontractor Hill's Fencing provided is not an Orange County Certified M/WBE firm.

Unknown	Hill's Fencing	\$11,798.00
WBE-WF	John B. Webb & Associates, Inc.	\$3,800.00
Total MWBE Participation (Not Confirmed)		\$15,598.00 (2.57%)

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-721-FH / Kaley Square Park Playground Replacement**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 11%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Mulligan Constructors, Inc.	\$336,777.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 20 %
2nd Low	CORE Engineering & Construction, Inc.	\$347,333.75	\$0.00	\$7,250.00	0.00%	2.09%	2.09%	No	0 / 0 %
3rd Low	Sloan Builders, Inc.	\$355,000.00	\$0.00	\$39,655.00	0.00%	11.17%	11.17%	N/A	0 / 0 %
4th Low	Poli Construction, Inc.	\$365,649.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	15 / 15 %
5th Low	Parthenon Construction Company	\$399,000.00	\$0.00	\$2,000.00	0.00%	0.50%	0.50%	No	0 / 0 %
6th Low	Sky Builders USA, LLC	\$445,061.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	62 / 38 %
7th Low	H. W. Davis Construction, Inc.	\$606,500.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 14 %