



BCC Mtg. Date: October 18, 2016

September 27, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center
Capital Planning and Building Systems Division
407-685-5953

Subject: Award of Invitation for Bids Y17-704-MM, Orange County
Convention Center North/South Building Show Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-704-MM, Orange County Convention Center North/South Building Show Upgrades, to the low responsive and responsible bidder, Comelco, Inc, for the total contract award amount of \$4,606,896.

PROCUREMENT:

The scope of work includes, but is not limited to, installation of additional power at 36 bump-out locations within the catwalk level of the North/South Building of the Orange County Convention Center. The electrical improvements will include new 480 volt 600 amp service, feeders, main power panels, step down transformers and 120/208/3phase/30amp twist lock outlets. Architectural and structural building modifications are included to support the new electrical equipment upgrades. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0965 6210.

APPROVALS:

The Capital Planning and Building Systems Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. The low bidder, Comelco, Inc. has a satisfactory performance record on similar projects and has been determined responsible.

Page 2

Award of Invitation for Bids Y17-704-MM, Orange County Convention Center North/South Building Show Upgrades

The bid received from Axios Construction Services, LLC was deemed non-responsible because their references were unable to verify required similar project experience. The bid of Comelco, Inc. is considered reasonable based on technical evaluation of staff and the consultant, including the analysis of the third party estimate. Therefore, award is recommended to Comelco, Inc.

Bidders:

Bid Amount:

Comelco, Inc.

\$4,606,896

Potential Electric, LLC

\$5,000,600

Axios Construction Services, LLC

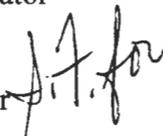
Non-responsible



BUSINESS DEVELOPMENT DIVISION

October 3, 2016

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-704-MM / Orange County Convention Center North / South Building Show Power Upgrades**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Comelco, Inc. met the MWBE participation goal and reported 85.86% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Comelco, Inc.	\$3,204,400
Mbe-am	Anderson Place Construction	\$751,000
Total MWBE Participation		\$3,955,400.00 (85.86%)

The second low bid submitted by Orange County MWBE firm Potential Electric, LLC did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

IFB-Y17-704-MM / Orange County Convention Center North / South Building Show Power Upgrades

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Comelco, Inc. [mbe-hm]	\$4,606,896	\$3,955,400.00	85.86%	na					50/5
2nd Low	Potential Electric, LLC [mbe-am]	\$5,000,600	\$0.00	0.00%	no	\$393,704	8.55%			75/4