



## INTEROFFICE MEMORANDUM

May 13, 2025

TO: Kathy Saldutti, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Proposal Evaluation

PROJECT: Y25-1018-KS, Security Guard Services for Corrections Department

APPROVED: Sheena Ferguson 5.21.2025

The Minority/Women Business Enterprise (M/WBE) sub-consultants' participation goal for this RFP is 24% and the M/WBE Employment Workforce goal is 18% M/WBE and 6% Women Business Enterprise (WBE). Listed below are the respondents to the subject RFP with their M/WBE participation score along with the bonus points for Dislocated Workers and Registered Service-Disabled Veterans:

1. American Guard Services, Inc.  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
Fidelity Security Agency, LLC	MBE-AAMR	24%	Services

Total M/WBE Participation Proposed: 24%

**M/WBE Sub consultant participation Weighted Score: 25**

Total M/WBE Workforce: 51%

Total WBE Workforce: 37%

**Minority Workforce and Women Workforce Weighted Score: 25**

**Total M/WBE Participation Weighted Score: 50**

<b>Registered Service-Disabled Veteran(s) (SDV) Sub-consultant</b>	<b>Points</b>	<b>SDV Sub-consultant Role</b>
Tutelar Services, Inc. dba Prestige National Security	2	Services

Registered SDV(s) Proposed: 1  
SDV Bonus Points: 2

Dislocated Worker(s) Proposed: 5  
Dislocated Worker(s) Bonus Points: 5

Total Bonus Points: 7  
(Includes SDV & Dislocated workers)

2. Bangor Security Services, Inc.  
MAJORITY PRIME

<b>M/WBE Sub-consultant(s)</b>	<b>M/WBE Classification</b>	<b>Projected %</b>	<b>Sub-consultants Role</b>
Genuine Executive Management Solutions, LLC dba GEMS	MWBE-AFAF	5%	Services

Total M/WBE Participation Proposed: 5%  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 70%  
Total WBE Workforce: 30%  
Minority Workforce and Women Workforce Weighted Score: 25

Total M/WBE Participation Weighted Score: 25

<b>Registered Service-Disabled Veteran(s) (SDV) Sub-consultant</b>	<b>Points</b>	<b>SDV Sub-consultant Role</b>
*N/A	0	

\*The proposer states, "N/A" as it relates to the SDV Participation. Therefore, the evaluator cannot assess SDV bonus points.

\*Registered SDV(s) Proposed: 0  
**SDV Bonus Points:** 0

\*Dislocated Worker(s) Proposed: 5  
**Dislocated Worker(s) Bonus Points:** 5

\*The proposer indicated eight dislocated workers to be hired. However, five Dislocated Workers is the maximum to be hired. Therefore, the evaluator can only assess five Dislocated Worker bonus points.

**Total Bonus Points:** 5  
(Includes SDV & Dislocated workers)

3. S2W Security  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*None		0%	

\*The proposer indicates on the Schedule of Sub-Contracting – M/WBE participation form that they will perform all the work with their own forces. Therefore, the evaluator cannot assess M/WBE sub points.

Total M/WBE Participation Proposed: 0%  
**M/WBE Sub consultant participation Weighted Score:** 0

Total M/WBE Workforce: 100%  
Total WBE Workforce: 0%  
**Minority Workforce and Women Workforce Weighted Score:** 0

**Total M/WBE Participation Weighted Score:** 0

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*None	0	

\*The proposer list themselves as the SDV sub. However, they are not an Orange County Registered Service-Disabled Veteran (SDV) as it relates to the SDV Participation. Therefore, the evaluator cannot assess SDV bonus points.

\*Registered SDV(s) Proposed: 0  
**SDV Bonus Points:** 0

\*Dislocated Worker(s) Proposed: 0  
**Dislocated Worker(s) Bonus Points:** 0

\*The proposer indicates zero as it relates to the number of Dislocated Worker hires. Therefore, the evaluator cannot assess Dislocated Worker bonus points.

**Total Bonus Points:** 0  
(Includes SDV & Dislocated workers)

4. Universal Protection Services LP  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
East Coast Protective Services, Inc., dba Southeast Protection Services, Inc.	MBE – AFAM	18%	Services
CISS, Inc., Callins Security Services	MBE – AFAM	3%	Services

\*The proposer mentioned in their proposal that Tutelary Services, Inc., dba Prestige National Security Orange County MBE is pending approval. As of the proposal opening date, this vendor was not a certified MBE. Therefore, the evaluator cannot assess MBE points.

**Total M/WBE Participation Proposed:** 21%  
**M/WBE Sub consultant participation Weighted Score:** 0

Total M/WBE Workforce: 100%  
Total WBE Workforce: 100%

**Minority Workforce and Women Workforce Weighted Score:** 25

**Total M/WBE Participation Weighted Score:** 25

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
Tutelary Services, Inc., dba Prestige National Security	2	Services

**Registered SDV(s) Proposed:** 1  
**SDV Bonus Points:** 2

**Dislocated Worker(s) Proposed:** 4  
**Dislocated Worker(s) Bonus Points:** 4

**Total Bonus Points:** 6  
(Includes SDV & Dislocated workers)

5. World Elite Security LLC  
MAJORITY PRIME

<b>M/WBE Sub-consultant(s)</b>	<b>M/WBE Classification</b>	<b>Projected %</b>	<b>Sub-consultants Role</b>
*None		0%	

\*The proposer indicates on the Schedule of Sub-Contracting – M/WBE participation form that they will perform all the work with their own forces. Therefore, the evaluator cannot assess M/WBE sub points.

Total M/WBE Participation Proposed: 0%

**M/WBE Sub consultant participation Weighted Score: 0**

Total M/WBE Workforce: 42%

Total WBE Workforce: 28%

**Minority Workforce and Women Workforce Weighted Score: 25**

**Total M/WBE Participation Weighted Score: 25**

<b>Registered Service-Disabled Veteran(s) (SDV) Sub-consultant</b>	<b>Points</b>	<b>SDV Sub-consultant Role</b>
*None		

\*The Schedule of Sub-Contracting – SDV participation form was not submitted. Therefore, the evaluator cannot assess SDV bonus points.

\*Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

\*Dislocated Worker(s) Proposed: 5  
**Dislocated Worker(s) Bonus Points: 5**

\*The proposer indicated 10 dislocated workers to be hired. However, five dislocated workers are the maximum to be hired. Therefore, the evaluator can only assess five Dislocated Worker bonus points.

**Total Bonus Points: 5**  
(Includes SDV & Dislocated workers)