



Interoffice Memorandum

January 28, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

*For:* Carrie Mathes, CFCM, CPPO, C.P.M, Manager, Procurement  
Division

Contact: Andres Salcedo P.E., Deputy Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y20-719-TA, Eastern Regional Water  
Supply Facility-Sodium Hypochlorite System Conversion to Bulk

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-719-TA, Eastern Regional Water Supply Facility-Sodium Hypochlorite System Conversion to Bulk, to the low responsive and responsible bidder, Sawcross, Inc., in the total award amount of \$3,655,296.

PROCUREMENT:

This project consists of final improvements required at the Eastern Regional Water Supply Facility to expand its capacity from 50.0 million gallons per day (MGD) to 62.5 MGD. The improvements will consist of the conversion of the existing sodium hypochlorite on-site generation to bulk delivery and feed systems, replacement of existing sodium hypochlorite storage tanks, pre-chlorination metering pumps, and piping. The installation of new post disinfection storage and feed equipment and replacement of existing HVAC system will be completed at process building 50. Sustainability components include updating aging infrastructure. This project is located in District 4.

FUNDING:

Funding is available in account number 4420-038-1554-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Sawcross, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Sawcross, Inc.

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Award of Invitation for Bids Y20-719-TA, Eastern Regional Water Supply Facility-Sodium Hypochlorite System Conversion to Bulk

The bid tabulation is as follows:

<b><u>BIDDER:</u></b>	<b><u>TOTAL BID AMOUNT:</u></b>
Sawcross, Inc.	\$3,655,296
Florida Design Contractors, Inc.	\$4,163,000
TLC Diversified, Inc.	\$4,844,670



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

November 21, 2019

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-719-TA / Eastern Regional Water Supply Facility – Sodium Hypochlorite System Conversion to Bulk**

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 70 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Sawcross, Inc., did not achieve good faith effort documentation. While the low bidder reported \$276,700 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Florida Design Contractors, Inc., did not achieve good faith effort documentation and reported 9.81% M/WBE participation in their bid.

The third low bid, submitted by TLC Diversified, Inc., did not achieve good faith effort documentation and reported 13.32% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

*Aheena Ferguson*

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**Y20-719-TA / Eastern Regional Water Supply Facility – Sodium Hypochlorite System Conversion to Bulk**

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y20-719-TA / Eastern Regional Water Supply Facility – Sodium Hypochlorite System Conversion to Bulk**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (4%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Sawcross, Inc.	\$3,655,296	\$0.00	0.00%	no					17/8
2nd Low	Florida Design Contractors, Inc.	\$4,163,000	\$408,300.00	9.81%	no	\$507,704	13.89%			46/9
3rd Low	TLC Diversified, Inc.	\$4,844,670	\$645,210.50	13.32%	no	\$1,189,374	32.54%	\$681,670	16.37%	25/9