



Interoffice Memorandum

October 4, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Jacqueline Torbert, Manager, Utilities Water Division
407-254-7806

SUBJECT: Award of Invitation for Bids Y19-1157-AV, Crane and Hoist Inspection,
Testing and Certification

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1157-AV, Crane and Hoist Inspection, Testing and Certification, to the low responsive and responsible bidder, National Crane Services, Inc., in the estimated contract award amount of \$433,410 for a 3-year term. Further, request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

PROCUREMENT:

This contract will provide crane and hoist inspection, testing, and certification for the County.

FUNDING:

Funding will be available in account 4420-038-1324-3820.

APPROVALS:

The Utilities Department and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. National Crane Services, Inc. has the necessary manpower and equipment to perform this contract.

Bid tabulation is as follows:

National Crane Services, Inc.	\$ 433,410
Craneworks, Inc.	\$ 535,800




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 20, 2019

TO: Ana Villalona, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-1157-AV, Crane and Hoist Inspection, Testing and Certification**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability in the scope of service. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division