



May 31, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

~~From:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Humberto Castillero, P.E., PTOE, Manager, Public Works Traffic Engineering
Division
407-836-7891

Subject: Award of Invitation for Bids Y23-790-GO, International Drive Traffic Signal Projects

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-790-GO, International Drive Traffic Signal Projects, to the low responsive and responsible bidder, Traffic Control Devices, LLC in the total contract award amount of \$2,595,595.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of supplying and installing three traffic signal projects within the International Drive Community Redevelopment Area to enhance safety for the traveling public. This project is located in District 6.

FUNDING:

Funding is available in account number 1246-072-5095-6320.

APPROVALS:

The Traffic Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Traffic Control Devices, LLC has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Traffic Control Devices, LLC.

Award of Invitation for Bids Y23-790-GO, International Drive Traffic Signal Projects
Page 2

The bid tabulation is as follows:

Bidder:	Bid Total:
Traffic Control Devices, LLC	\$2,595,595.00
The New Florida Industrial Electric, Inc.	\$2,598,743.59



BUSINESS DEVELOPMENT DIVISION

May 21, 2023

TO: Gian Otero Flores, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y23-790-GO / I-Drive Traffic Signal Projects

The Business Development Division evaluated the two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 9%. At the time of bid opening, at least 51 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Traffic Control Devices, LLC, reported 9.01% in M/WBE participation. The low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Garcia Civil Constructors	\$113,000
WBE-WF	John B. Webb & Associates	\$26,850
MBE-HM	Diversified Supply	\$94,000
Total MWBE Participation		\$233,850 (9.01%)

The second low bid, submitted by The New Florida Industrial Electric, Inc., reported 9.32% in M/WBE participation.

Business Development issued a Submittal of Clarification email request on May 8, 2023, for the second low bidder to submit:

- Prime Contractor's scope of Services, scope of classification, and dollar amount omitted on the Contract and Sub-Contract Goal Participation Schedule form.
- Good Faith Effort Form Action #1, #2, #3, #4, and #5.

Sheena Ferguson

Interoffice Memorandum

On May 10, 2023, the second low bidder provided no response.

Therefore, no additional M/WBE participation can be included. The M/WBE participation will remain at 9.32%. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	Boyd Hart Company	\$17,619
MBE-HM	On Point Surveying	\$30,000
MBE-HM	Garcia Civil Contractors	\$100,403.71
MBE-HM	Diversified Supply	\$94,215
Total MWBE Participation		\$242,237.71 (9.32%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-790-GO / I-Drive Traffic Signal Projects**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 9%)	GFE	EEO % M / W
Low Bid	Traffic Control Devices, LLC	\$2,595,595.00	\$233,850.00	9.01%	N/A	38 / 8 %
2nd Low	The New Florida Industrial Electric, Inc.	\$2,598,743.59	\$242,237.71	9.32%	N/A	41 / 8 %