



July 30, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Terry Devitt, Acting Deputy Director, Convention Center  
(407) 685-9867

Subject: Award of Invitation for Bids Y19-771-JS, Orange County Convention Center  
West Building Office Space Build-out

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-771-JS, Orange County Convention Center West Building Office Space Build-out, to the low responsive and responsible bidder, T & G Constructors, in the total contract award amount of \$1,160,000.

PROCUREMENT:

The scope of this project includes an interior renovation to provide new office space on the Level 3 Balcony located in the West Building. The office space will be separated from the main atrium and concourse below by an interior curtain wall system. The new build-out will include modular wall systems, modular office cubicles, a conference room, and a break room. Additionally, work will include interior finishes, furniture, structural support systems, additional HVAC and energy efficient lighting, plumbing, and fire protection. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0966-40-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by T & G Constructors is considered reasonable based on comparison to the engineer's estimate. T & G Constructors has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to T & G Constructors.

Award of Invitation for Bids Y19-771-JS, Orange County Convention Center West Building Office Space Build-out

Axios Construction Services, LLC and E.O. Koch Construction Co., were deemed non-responsible due to non-compliance of the similar project requirements.

Bid tabulation as follows:

<b><u>BIDDERS:</u></b>	<b><u>BID AMOUNT:</u></b>
T & G Constructors	\$1,160,000
S.A. Casey Construction	\$1,511,240
Johnson-Laux Construction LLC	\$1,544,457
PCL Construction Services, Inc.	\$2,074,431
Axios Construction Services, LLC	non-responsible
E.O. Koch Construction Co.	non-responsible



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

August 12, 2019

TO: Jacqueta Scott, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y19-771-JS / Orange County Convention Center West Building Office  
Space Build Out**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening at least 48 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder T & G Constructors did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid submitted by S.A. Casey Construction met the M/WBE participation goal and reported 27.01% M/WBE participation in their bid documentation.

The third low bid submitted by Johnson-Laux Construction LLC did not achieve good faith effort documentation. While the third low bidder reported \$381,747.70 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Page 2

**Y19-771-JS / Orange County Convention Center West Building Office Space Build Out**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-771-JS / Orange County Convention Center West Building Office Space Build Out**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	T & G Constructors	\$1,160,000	\$0.00	0.00%	no					71/7
2nd Low	S.A. Casey Construction	\$1,511,240	\$408,165.38	27.01%	na	\$351,240	30.28%			20/10
3rd Low	Johnson-Laux Construction LLC	\$1,544,457	\$0.00	0.00%	no	\$384,457	33.14%	\$33,217	2.20%	5/8
4th Low	PCL Construction Services, Inc.	\$2,074,431	\$652,498.13	31.45%	na	\$914,431	78.83%	\$563,191	37.27%	42/9