



Interoffice Memorandum

November 27, 2018

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: *CM* Carrie Mathes, Manager, Procurement Division

Contact: David Gregory, Manager, Solid Waste Division  
407-254-9653

Subject: Award of Invitation for Bids Y19-704-RM, Orange County Solid Waste  
Management Facility Cell 9 Electrical and Mechanical Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids, Y19-704-RM, Orange County Solid Waste Management Facility Cell 9 Electrical and Mechanical Upgrades, to the low responsive and responsible bidder, Eclipse Construction Company, in the total contract award amount of \$1,127,000.

PROCUREMENT:

The scope of work consists of removal and replacement of pumps, control panels, and electrical components to include demolition and replacement of existing concrete pads with new pads for bays 1 through 7. The project is located in District 4.

FUNDING:

Funding is available in account number 4410 038 1107 6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Although the bid submitted by Eclipse Construction Company is approximately 14% lower than the second low bidder, staff evaluated the bids and determined that the low bid is reasonable. References provided were satisfactory and Eclipse Construction Company has been determined to be responsible. Therefore, award is recommended to Eclipse Construction Company. Bid tabulation is as follows:

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Award of Invitation for Bids Y19-704-RM, Orange County Solid Waste Management Facility Cell 9 Electrical and Mechanical Upgrades

Bids Received

Eclipse Construction Company	\$1,127,000.00
Carr & Collier, Inc.	\$1,295,000.00
Stearns, Conrad and Schmidt, Consulting Engineers, Inc. dba SCS Field Services	\$1,518,554.65
Carlson Environmental Consultants, PC	\$1,800,000.00



**BUSINESS DEVELOPMENT DIVISION**

November 7, 2018

**TO:** Rolando Melo, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y19-704-RM / Orange County Solid Waste Management Facility Cell 9  
Electrical and Mechanical Upgrades**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Eclipse Construction Company did not achieve good faith effort documentation and reported 2.95% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Diversified Supply, Inc.	\$10,000
Wbe-wf	John B Webb & Associates	\$16,200
Wbe-wf	The Pipe Nipple & Supply Company, Inc.	\$7,000
<b>Total MWBE Participation</b>		<b>\$33,200 (2.95%)</b>

The second low bid submitted by Carr & Collier, Inc. did not achieve good faith effort documentation. While the low bidder reported \$336,000 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The third low bid submitted by Stearns, Conrad and Schmidt Consulting Engineers, Inc., dba SCS Field Services did not achieve good faith effort documentation. While the low bidder reported \$457,500 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

*Sheena Ferguson*

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**Y19-704-RM / Orange County Solid Waste Management Facility Cell 9 Electrical and Mechanical Upgrades**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-704-RM / Orange County Solid Waste Management Facility Cell 9 Electrical and Mechanical Upgrades**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Eclipse Construction Company	\$1,127,000.00	\$33,200	2.95%	no					25/25
2nd Low	Carr & Collier, Inc.	\$1,295,000.00	\$0	0.00%	no	\$168,000.00	14.91%			39/6
3rd Low	Stearns, Conrad and Schmidt Consulting Engineers, Inc., dba SCS Field Services	\$1,518,554.65	\$0	0.00%	no	\$391,554.65	34.74%	\$223,554.65	17.26%	24/22
4th Low	Carlson Enviromental Consultants, PC	\$1,800,000.00	\$0	0.00%	no	\$673,000.00	59.72%	\$505,000.00	39.00%	13/11