



July 15, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager II, Utilities Engineering Division
407-254-9918

Subject: Award of Invitation for Bids Y22-797-TA, Addition of Variable Frequency Drive for
Water Supply Facilities-Oak Meadows and Hidden Springs

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-797-TA, Addition of Variable Frequency Drives for Water Supply Facilities-Oak Meadows and Hidden Springs, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$5,969,690.

PROCUREMENT:

Work under this contract includes installation of variable frequency drives, replacement of pumps and motors, addition of HVAC system and other electrical appurtenances needed at both the Oak Meadows Water Supply Facility and Hidden Springs Booster Pump Station. This project is located in Districts 1 and 6.

FUNDING:

Funding is available in account numbers 4420-038-1544-0013-6310 and 4420-038-1544-0014-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. TLC Diversified, Inc. was deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided.

The bid submitted by Prime Construction Group, Inc. is considered based on the engineer's estimate and current market trends. References provided were satisfactory for this type of work and Prime Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y22-797-TA, Addition of Variable Frequency Drive for Water Supply
Facilities-Oak Meadows and Hidden Springs
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Prime Construction Group, Inc.	\$5,969,690
TLC Diversified, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

June 28, 2022

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-797-TA / Addition of Variable Frequency Drives for Water Supply Facilities- Oak Meadows and Hidden Springs**

The Business Development Division evaluated two of the two bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 44 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Prime Construction Group, Inc., reported 25.02% in M/WBE participation. They met the 25% M/WBE participation goal. Letters of intent were received from the low bidder for the M/WBE subcontractors listed. Please note the following certified M/WBE participation:

MBE-AFAM	HZ Construction	\$844,058.40
WBE-HF	LP Video	\$650.00
MBE-HM	Central Florida Construction Walls	\$130,047.00
MBE-HM	On Point Surveying	\$16,400.00
MBE-AFAM	JB Mechanical	\$170,000.00
MBE-HM	Diversified Supply	\$332,459.11
Total MWBE Participation		\$1,493,614.51 (25.02%)

Sheena Ferguson

Interoffice Memorandum

The apparent second low bidder, submitted by TLC Diversified, Inc., reported 27.92% in M/WBE participation. They did not meet the 25% M/WBE participation goal. While they listed M/WBE firms in their bid, they did not specify the scopes of service on attachment C-2. Please note the following certified M/WBE participation that is not confirmed:

WBE-WF	P. Jackson Enterprises	\$864,340.62
MBE-HM	On Point Surveying	\$16,400.00
MBE-HM	Diversified Supply	\$178,423.50
WBE-WF	The Pipe & Nipple Supply	\$332,500.00
MBE-HM	Central Florida Construction Walls	\$130,047.00
MBE-AFAM	JB Mechanical	\$170,000.00
WBE-WF	JML Advertising	\$750.00
Total MWBE Participation (Not Confirmed)		\$1,692,461.12 (27.92%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-797-TA / Addition of Variable Frequency Drives for Water Supply Facilities- Oak Meadows and Hidden Springs						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$5,969,690.00	\$1,493,614.51	25.02%	N/A	38 / 12 %
2nd Low	TLC Diversified, Inc.	\$6,061,098.00	\$0.00	0.00%	No	12 / 20 %