



**Interoffice Memorandum**

July 1, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7871

Subject: Award of Invitation for Bids Y20-752-RM, Forest City Road Drainage  
Project Phase II

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y20-752-RM, Forest City Road Drainage Project Phase II, to the low responsive and responsible bidder, SanPik, Incorporated in the total contract award amount of \$297,421.

**PROCUREMENT:**

Work under this contract consists of the construction of 923 linear feet of 36-inch pipe and six drainage structures. The project will include restoration of pavement at the two roadway crossings and the replacement of concrete sidewalk sections. The project is located in District 2.

**FUNDING:**

Funding is available in account number 1004-072-3010-6330.

**APPROVALS:**

The Roads and Drainage and Business Development Divisions concur with this recommendation.

**REMARKS:**

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid of Prime Construction Group, Inc. was deemed non-responsive for failure to provide the original bid bond. Because the bid submitted by SanPik, Incorporated is approximately 12% lower than the engineer's estimate, staff held a meeting with the low bidder to confirm the scope and price. References provided were satisfactory for this type of work and SanPik, Incorporated has been determined to be responsible. Therefore, award is recommended to SanPik, Incorporated.

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Award of Invitation for Bids Y20-752-RM, Forest City Road Drainage Project Phase II

<u>Bidder</u>	<u>Bid Total</u>
SanPik, Incorporated	\$297,421
Valencia Construction Group, Inc.	\$339,597
Schuller Contractors Incorporated	\$341,000
Carr & Collier, Inc.	\$344,700
Proshot Concrete, Inc.	\$355,965
Stage Door II, Inc.	\$387,493
Mercon Construction Company	\$498,737
Prime Construction Group, Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

July 15, 2020

**TO:** Rolando Melo, Contracting Agent  
Procurement Division

**FROM:** VaSantha Raysor, Business Development Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y20-752-RM / Forest City Road Drainage Project Phase II (REVISED)**

The Business Development Division evaluated the four lowest bids of the seven bids submitted for this project. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 46 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, SanPik Incorporated, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid, submitted by Valencia Construction Group, Inc. is bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 99%. They reported 0% M/WBE participation in their bid and did not achieve good faith effort documentation.

The third low bid, submitted by Schuller Contractors Incorporated, did not achieve good faith effort documentation and reported 1.31% M/WBE participation in their bid.

The fourth low bid, submitted by Carr & Collier, Inc., did not achieve good faith effort documentation and reported 2.52% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

A handwritten signature in black ink that reads "Sheena Ferguson".

**BID COMPARISON**

**Y20- 752-RM / Forest City Road Drainage Project Phase II (REVISED)**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	SanPik, Incorporated	\$297,421.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	no					0 / 100%
2nd Low	Valencia Construction Group, Inc.	\$339,597.00	\$339,430.00	\$0.00	99.95%	0.00%	99.95%	no	\$42,176.00	14.18%			100 / 0 %
3rd Low	Schuller Contractors Incorporated	\$341,000.00	\$0.00	\$4,475.00	0.00%	1.31%	1.31%	no	\$43,579.00	14.65%	\$1,403.00	0.41%	40 / 60%
4th Low	Carr & Collier, Inc.	\$344,700.00	\$0.00	\$8,687.50	0.00%	2.52%	2.52%	no	\$47,279.00	15.90%	\$5,103.00	1.50%	13 / 100%
5th Low	Proshot Concrete, Inc.	\$355,965.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	no	\$58,544.00	19.68%	\$16,368.00	4.82%	0 / 100%
6th Low	Stage Door II, Inc.	\$387,493.00	\$0.00	\$11,467.50	0.00%	2.96%	2.96%	no	\$90,072.00	30.28%	\$47,896.00	14.10%	0 / 0%
7th Low	Mercon Construction Company	\$498,737.00	\$0.00	\$140,000.00	0.00%	28.07%	28.07%	no	\$201,316.00	67.69%	\$159,140.00	46.86%	29 / 64%