



Interoffice Memorandum

December 17, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: *Carrie* Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division  
(407) 836-7945

Subject: Award of Invitation for Bids Y19-741-EB, Bonnie Brook Pump Station  
Retrofit

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-741-EB, Bonnie Brook Pump Station Retrofit, to the sole responsive and responsible bidder, Boromei Construction Inc., in the total contract award amount of \$206,745.

PROCUREMENT:

This project consists of modifying the wet well structure to construct floor and wall corner fillets, a splitter wall, anti-rotation baffles, floor splitters, suction umbrellas, and to modify pump float elevations. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Stormwater Management Division and the Business Development Division concur with this recommendation.

REMARKS:

One bid was received in response to the Invitation for Bids and was evaluated for responsiveness, responsibility, and price reasonableness. The engineer of record and staff conducted negotiations and review of the scope of work with Boromei Construction Inc. As a result, the price was reduced from \$216,745 to \$206,745. The negotiated price submitted by Boromei Construction Inc. is considered fair, reasonable, and consistent with market trends. Boromei Construction Inc. has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Boromei Construction Inc.

Award of Invitation for Bids Y19-741-EB Bonnie Brook Pump Station Retrofit

There is a high level of construction throughout the Central Florida Region, which may have affected the response to this bid.

To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. Emails announcing the solicitation were sent to a list of 10+ pump station contractors doing business in the State whose names were obtained from the Small Business Administration website.

Due to the nature of the specialized pump retrofit work there are not many known sources in Central Florida that can perform this type of work. This project was previously bid and cancelled in August 2018, because only one bid was received and the bidder did not agree to negotiations. A query from staff to known sources who declined to compete on this project resulted in the following findings:

- Marcus McConnell: Indicated he would submit a bid as a subcontractor.

Staff considers Boromei Construction Inc.'s price to be fair and reasonable and based on their technical review recommends award of the contract to Boromei Construction Inc.

**Bidder:**

Boromei Construction Inc.

**Negotiated Bid Amount:**

\$206,745



**BUSINESS DEVELOPMENT DIVISION**

December 17, 2019

TO: Elia Batista, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y19-741-EB / Bonnie Brook Pump Station Retrofit**

The Business Development Division evaluated the one bids submitted for this project. The bidder was not an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 24 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Boromei Construction Inc., did not achieve good faith effort documentation and reported 3.63% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-am	Power Engineering Group	\$7,500
<b>Total M/WBE Participation</b>		<b>\$7,500 (3.63%)</b>

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y19-741-EB / Bonnie Brook Pump Station Retrofit**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Boromei Construction Inc.	\$206,745	\$7,500	3.63%	no					0/0