



July 12, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: 

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Kenneth Leeming, Manager, Public Works Highway Construction Division
407-836-7713

SUBJECT: Selection of Consultant, Request for Proposals Y22-905-TJ,
Continuing Professional Consulting Services, Engineering, and
Inspection Services

RECOMMENDATION:

Selection of one firm and two ranked alternates to provide Continuing Professional Engineering Design Services, Request for Proposals Y22-905-TJ, from the following firms listed alphabetically:

- A2 Group, Inc.
- CDM Smith, Inc.
- Tierra, Inc.

Request the Board to authorize negotiation and execution of the final contract by the Procurement Division to establish hourly rates for future requirements for a one-year term with two one -year renewals. Further request authorization for the Procurement Division to formally terminate negotiations with the top ranked firm, if we are unable to come to a favorable negotiated agreement and commence negotiations with the ranked alternate.

The Procurement Committee evaluated the proposals on June 1, 2022. Commissioner Maribel Gomez Cordero was assigned to the Procurement Committee.

PURPOSE:

This contract will provide continuing professional consulting, engineering, and inspection services throughout the County.

APPROVALS:

The Public Works Highway Construction and Business Development Divisions concur with this recommendation.

REMARKS:

Three proposals were received in response to this Request for Proposals (RFP). The Procurement Committee evaluated the proposals in accordance with the criteria set forth in the RFP.

A timely protest was filed by Tierra, Inc. In accordance with the Procurement Ordinance, a protest hearing was held on July 5, 2022. The Procurement Committee voted unanimously to partially uphold the protest and correct the location score.

The scores of the Procurement Committee are attached.

Procurement Committee Meeting -June 1, 2022
RFP Y22-905-TJ, Continuing Professional Consulting Services, Engineering, and Inspection (CEI) Services

CRITERIA	Project Manager	Engineer	Project Team	Scope	VOW	Location	M/WBE	Dislocated Workers (B)	SDV (B)	Total Weighted Points
Weighted Value	15	10	15	30	5	10	15	5	15	135
Similar Projects Requested	3	3	(B) Indicates Bonus Points (Maximums Bonus Points Above)							
A2 Group, Inc.	75.00	16.67	45.00	90.00	25.00	50.00	75.00	0.00	2.00	378.67
Shawn Kennedy	3.00	1.00	3.00	3.00	5.00	5.00	100%	0.00	2.00	
Kenneth Leeming	3.00	1.00	3.00	3.00	5.00	5.00	100%	0.00	2.00	
Maricela Torres	3.00	1.00	3.00	3.00	5.00	5.00	100%	0.00	2.00	
<i>Consensus or Average</i>	3.00	1.00	3.00	3.00	5.00	5.00	100%	0.00	2.00	
CDM SMITH, INC.	75.00	16.67	60.00	150.00	5.00	50.00	75.00	0.00	2.00	433.67
Shawn Kennedy	3.00	1.00	4.00	5.00	1.00	5.00	100%	0.00	2.00	
Kenneth Leeming	3.00	1.00	4.00	5.00	1.00	5.00	100%	0.00	2.00	
Maricela Torres	3.00	1.00	4.00	5.00	1.00	5.00	100%	0.00	2.00	
<i>Consensus or Average</i>	3.00	1.00	4.00	5.00	1.00	5.00	100%	0.00	2.00	
TIERRA, INC.	50.00	33.33	60.00	120.00	20.00	50.00	75.00	0.00	0.00	408.33
Shawn Kennedy	2.00	2.00	4.00	4.00	4.00	5.00	100%	0.00	0.00	
Kenneth Leeming	2.00	2.00	4.00	4.00	4.00	5.00	100%	0.00	0.00	
Maricela Torres	2.00	2.00	4.00	4.00	4.00	5.00	100%	0.00	0.00	
<i>Consensus or Average</i>	2.00	2.00	4.00	4.00	4.00	5.00	100%	0.00	0.00	

POINT STRUCTURE:

1= Poor 4= Above Avg.

2= Below Avg. 5= Excellent

3= Average



INTEROFFICE MEMORANDUM

June 1, 2022

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Sheena Jackson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Proposal Evaluation

PROJECT: Y22-905-TJ/ Continuing Professional Consulting Services, Engineering and Inspection (CEI) Services

APPROVED: Sheena Ferguson

The M/WBE participation goal for this RFP is 27% and the M/WBE Employment Workforce goal is 18% minority, 6% women. Listed below are respondents to the subject RFP with their sub-consultants and M/WBE participation.

1. A2 Group, Inc, **Majority Prime**

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
BASE Consultants, Inc.	MBE-AF (56)	10%	CEI Support Services
Civil/Site Engineering, Inc.	WBE-WF (6)	12%	Inspection Support
L & S Diversified, LLC	MBE-AF (Pac) (46)	5%	Surveying Services

Total M/WBE Participation Proposed: 27%

M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 58%

Total WBE Workforce: 25%

Minority Workforce and Women Workforce Weighted Score: **37.5**

Total M/WBE Participation Weighted Score: 75

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
Drummond Carpenter, PLLC	2	CEI Support Services

Registered SDV(s) Proposed: 1
SDV Bonus Points: 2

Dislocated Worker(s) Proposed: 0
Dislocated Worker(s) Bonus Points: 0

Total Bonus Points: 2
(Includes SDV & Dislocated workers)

2. CDM Smith, Inc.- Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
3G Engineering & Consulting Services Inc.	MBE-AFAM (1)	4.5%	CEI Services
Adaptive Consulting Engineers	WBE- WF (6)	4.5%	CEI Services
Civil/Site Engineering, Inc.	WBE-WF (6)	3%	CEI Services
Global-5	WBE- WF (6)	2%	Public Relations
L & S Diversified, LLC	MBE-AF (PAC) (46)	2%	Surveyor
Mehta & Associates, Inc.	MBE-AM (IS) (5)	4.5%	CEI Services
Nadic Engineering Services, Inc.	MWBE-AFAM (16)	4.5%	CEI Services
PI Consulting Services, LLC	MBWE-AF (46)	4.5%	CEI Services

Note: Need to clarify the specific scope of services, because six M/WBE firms proposed to perform the same scope of service.

Total M/WBE Participation Proposed: 29.5%
M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 19%
Total WBE Workforce: 33%
Minority Workforce and Women Workforce Weighted Score: **37.5**

Total M/WBE Participation Weighted Score: 75

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Projected	SDV Sub-consultant Role
Drummond Carpenter, PLLC	1%	CEI Services

Registered SDV(s) Proposed: 1
 SDV Bonus Points: 2
 Dislocated Worker(s) Proposed: 0
 Dislocated Worker(s) Bonus Points: 0
Total Bonus Points: 2
(Includes SDV & Dislocated workers)

3. Tierra, Inc.- Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
Pegasus Engineering	MBE-HM (2)	21%	Submittal Review, Engineering and Inspector Support
L & S Diversified	MBE-AF (PAC) (46)	6%	Survey Control

Total M/WBE Participation Proposed: 27%
 M/WBE Sub consultant participation Weighted Score: 37.5

Total M/WBE Workforce: 56%
 Total WBE Workforce: 27%
 Minority Workforce and Women Workforce Weighted Score: **37.5**

Total M/WBE Participation Weighted Score: 75

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
N/A	0	

Registered SDV(s) Proposed: 0
 SDV Bonus Points: 0
 Dislocated Worker(s) Proposed: 0
 Dislocated Worker(s) Bonus Points: 0
Total Bonus Points: 0
(Includes SDV & Dislocated workers)