



Interoffice Memorandum

May 24, 2024

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contract: David Gregory, Manager, Solid Waste Division  
407-254-9622

Subject: Award of Invitation for Bids Y24-179-TF, Transfer Trailer Repair for Orange  
County Solid Waste

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y24-179-TF, Transfer Trailer Repair for Orange County Solid Waste, to the low responsive and responsible bidder, All State Trailer Repair Inc., in the total estimated contract award amount of \$1,093,000 for a one-year term. Further request Board authorization for the Procurement Division to renew the contract for four additional one-year terms.

**PROCUREMENT:**

This contract will provide transport and offsite repairs for walking floor transfer trailers for the Solid Waste Division.

**FUNDING:**

Funds are available in account number 4410-038-1025-3820.

**APPROVALS:**

The Solid Waste Division concurs with this recommendation.

**REMARKS:**

One bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and reasonableness. All State Trailer Repair Inc. successfully meets the requirements outlined in the solicitation, with all references attesting to satisfactory performance. The price for this contract is considered reasonable based on comparison to contracts Y20-1058, Heavy Equipment Parts and Labor, and Y23-128, Towing Services, where the shop labor on average is 1% more and 52% less in transport rates. Therefore, the recommendation for award is made to All State Trailer Repair Inc.

To ensure an open and competitive bid process, the IFB was posted on the County's e-procurement platform and a query of potential bidders that declined to participate in this solicitation resulted in the following:

- CW Storke Enterprises: No response to the query was received.
- D and N Auto Repair of Florida Inc.: No response to the query was received.
- Kokolakis Contracting: No response to the query was received.
- M E Jackson Group Inc.: No response to the query was received.
- Nationwide Haul LLC: Their facility is a new construction without the proper tools and personnel to support the project at this time.
- RDL Solutions LLC: No response to the query was received.
- SEEMORE SHINE: They missed the submittal deadline.
- Source Management: No response to the query was received.
- Visual: No response to the query was received.

The bid tabulation is as follows:

<b>BIDDER:</b>	<b>BID TOTAL:</b>
All State Trailer Repair Inc.	\$1,093,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 30, 2024

TO: Tiffany Fulse, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y24-179-TF, Transfer Trailer Repair for Orange  
County Solid Waste**

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder** is not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

Also, I confirm my recommendation is free of conflicts of interest.

*Sheena Ferguson 5.30.2024*