



Interoffice Memorandum

March 13, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Deodat Budhu, P.E., Manager, Roads and Drainage Division
(407) 836-7871

SUBJECT: Award of Invitation for Bids Y19-175-AH, Weed Control for
Secondary Canals and Ditches

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-175-AH, Weed Control for Secondary Canals and Ditches, to the low responsive and responsible bidder, EarthBalance Corporation, in the estimated contract award amount of \$132,600 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide necessary personnel, equipment, and herbicides to effectively control the weeds in canals and ditches in the County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness.

CWA Environmental Services, LLC was deemed non-responsible because their list of equipment did not meet the minimum requirements of the solicitation. Additionally, the vendor failed to submit a statement of financial ability to acquire the equipment or a copy of a lease agreement and statement of availability of the equipment if said equipment needed to be acquired after contract award. Wetlands Management SF, LLC and DeAngelo Brothers, LLC T/A Aquagenix were deemed non-responsive for failure to submit their bid on the revised Bid Response Form per Addendum No. 2.

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Award of Invitation for Bids Y19-175-AH
Weed Control for Secondary Canals and Ditches

The prices are considered reasonable based on evaluating average costs of previous bids for the same scope of work. Price differential between the estimated and the submitted unit prices could be the result of market fluctuations, time, and availability of resources, including labor, materials, and equipment.

EarthBalance Corporation was determined to be the low responsive and responsible bidder and are recommended for award.

The bid tabulation is as follows:

VENDORS	PRICE	
EARTHBALANCE CORPORATION	Total Price Basic Year:	\$132,600
	Total Price Option Year No. 1:	\$136,500
	Total Price Option Year No. 2:	\$143,500
	Total Estimated Bid:	\$412,600
CWA ENVIRONMENTAL SERVICES, LLC	NON-RESPONSIBLE	
WETLANDS MANAGEMENT SF, LLC	NON-RESPONSIVE	
DEANGELO BROTHERS, LLC T/A AQUAGENIX	NON-RESPONSIVE	




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

February 25, 2019

TO: Alina Hernandez Fernandez, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-175-AH, Weed Control for Secondary Canals and Ditches for Public Works Roads and Drainage Division**

The Business Development Division evaluated the **1 bid** submitted for this project and found that the **bidder is not** an Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division