



**Interoffice Memorandum**

June 22, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7871

Subject: Award of Invitation for Bids Y20-747-RM, Enclave Subdivision  
Pavement Repairs

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y20-747-RM, Enclave Subdivision Pavement Repairs, to the low responsive and responsible bidder, Valencia Construction Group, Inc. in the total contract award amount of \$938,998.

**PROCUREMENT:**

Work under this contract consists of the removal and reconstruction of the subgrade utilizing a double layer of geogrid as a bridging solution to the deeper loose subgrade soil and installation of road base and asphalt. The project is located in District 2.

**FUNDING:**

Funding is available in account number 1004-072-2990-3816.

**APPROVALS:**

The Roads and Drainage and Business Development Divisions concur with this recommendation.

**REMARKS:**

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Because the bid submitted by Valencia Construction Group, Inc. is approximately 28% lower than the engineer's estimate, staff held a meeting with the low bidder to confirm the scope and price. References provided were satisfactory for this type of work and Valencia Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Valencia Construction Group, Inc.

Page 2

Award of Invitation for Bids Y20-747-RM, Enclave Subdivision Pavement Repairs

Bidder

Bid Total

Valencia Construction Group, Inc.

\$938,998

Mercon Construction Company

\$1,497,581



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 6, 2020

**TO:** Rolando Melo, Contracting Agent  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** Y20-747-RM / Enclave Subdivision Pavement Repairs Revised

The Business Development Division evaluated the two bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 20 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Orange County Minority/Women Business Enterprise firm Valencia Construction Group, Inc. is bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 100%. They reported 0% other M/WBE participation in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction Group, Inc.	\$938,998
<b>Total M/WBE Participation</b>		<b>\$938,998 (100%)</b>

The second low bid, submitted by Mercon Construction Company, did not achieve good faith effort documentation. While the second low bidder reported \$405,000 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. The bid was not within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

*Sheena Ferguson*

Page 2

**Y20-747-RM / Enclave Subdivision Pavement Repairs**

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**Y20-747-RM / Enclave Subdivision Pavement Repairs**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Valencia Construction Group, Inc. [mbe-am]	\$938,998	\$938,998	\$0	100%	0%	100%	na					69/0
2nd Low	Mercon Construction Company	\$1,497,581	\$0	\$0	0%	0%	0%	no	\$558,583	59.49%			56/2