Interoffice Memorandum



August 26, 2020

To:

Mayor Jerry L. Demings

and the Board of County Commissioners

Eddin.

Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact:

Kimberly Stewart-Horan, Division Chief, Communications Division

407-836-9119

Subject:

Ratification of Purchase Order M101781, Multi-Channel Control (MCC)

7500 Radio Dispatch Consoles and Software Licensing

ACTION REQUESTED:

Ratification of Purchase Order M101781, Multi-Channel Control (MCC) 7500 Radio Dispatch Consoles and Software Licensing, with Motorola Solutions Inc., in a not-to-exceed amount of \$123,893.34.

PROCUREMENT:

This purchase order procures two MCC 7500 Radio Dispatch Consoles and Software Licensing to support the County's response to COVID-19. The software licensing is valid for the life of the consoles.

FUNDING:

Funding is available in account number 5895-019-8019-4120.

APPROVALS:

The Fire Rescue Department concurs with this recommendation.

REMARKS:

Motorola Solutions, Inc. was approved through the standardization process for services and equipment in October 2017. The Motorola consoles feature a highly intuitive interface that increases ease of use for organizing resources, coordinating a response, and communicating valuable information. They will provide our emergency communications center with additional capacity to reach across multiple applications and resources, helping to coordinate a response and provide the necessary mission-critical intelligence to ensure the safety of first responders.

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In an emergency, communication is critical to the response of emergency personnel. The COVID-19 pandemic has caused an increase in the number and complexity of emergency requests. During this pandemic, our citizens depend on their first responders to have a reliable communication network supported by reliable equipment to help in their response to emergencies.

Motorola Solutions is the sole manufacturer of the 800 MHz Public Safety Motorola Smart Zone Trunking Radio System. The systems they manufacture and maintain include commercially available products, proprietary hardware, and software components, which combine to produce premier communication capabilities such as the Orange County P25 Public Safety Radio systems. The price is reasonable and consistent with County contract Y18-170.