



Interoffice Memorandum

April 14, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, Manager, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

CONTACT: Maricela Torres, Acting Manager, Roads and Drainage Division
(407) 836-7875

SUBJECT: Award of Invitation for Bids Y21-158-AV, Landscape Maintenance
Services for Roads and Drainage Lot A

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-158-AV, Landscape Maintenance Services for Roads and Drainage Lot A, to the low responsive and responsible bidder, Lawnwalker Services Inc., in the estimated contract award amount of \$1,055,978 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide landscape maintenance services for the Roads and Drainage Division County owned properties.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received from pre-qualified bidders in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Lawnwalker Services, Inc. has a satisfactory record of performance and is considered responsible. Prices have been determined reasonable as compared to current contracted pricing. Therefore, award is recommended to the low responsive and responsible bidder Lawnwalker Services Inc.

Award of Invitation for Bids Y21-158-AV, Landscape Maintenance Services for Roads and Drainage Lot A

The bid tabulation is as follows:

Lawnwalker Services, Inc.	Base Year	\$1,055,978
	Option Year 1	\$1,055,040
	Option Year 2	\$1,059,060
	Total Estimated Bid	\$3,170,078

Carol King Landscape Maintenance, Inc.	Base Year	\$2,375,350
	Option Year 1	\$2,393,060
	Option Year 2	\$2,414,270
	Total Estimated Bid	\$7,182,680

Ameriscapes Landscape Management Services, LLC	Base Year	\$3,268,560
	Option Year 1	\$3,321,460
	Option Year 2	\$3,324,485
	Total Estimated Bid	\$9,914,505




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 15, 2021

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y21-158-AV, Landscape Maintenance Services for Roads and Drainage Lot A**

The Business Development Division evaluated the **three bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid openings there were at least six firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson