



Interoffice Memorandum

March 27, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Troy Layton, Manager, Field Services Division
407-254-9794

Subject: Award of Invitation for Bids Y20-159-MV, Water Pipes, Valves and Fittings

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-159-MV, Water Pipes, Valves and Fittings, to the low responsive and responsible M/WBE compliant bidder, The Pipe Nipple & Supply Company, Inc., in the estimated contract award amount of \$4,969,619.10 for a three-year term. Further request authority for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

The contract will provide water pipes, valves and fittings countywide to build and repair the infrastructure of the County water, wastewater, and reclaimed water systems.

FUNDING:

Funding is available in account number 4420-038-1310-9310.

APPROVALS:

The Field Services Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Consolidated Pipe & Supply Company, Inc. and Corcel Corp. were deemed non-responsive for failing to adhere to the specifications of the solicitation.

The Pipe Nipple & Supply Company, Inc. is a certified M/WBE firm whose bid is within the 4% allowed by the solicitation for award to other than the low bidder, in accordance with the County's M/WBE Ordinance, Section 17-324.

Award of Invitation for Bids Y20-159-MV, Water Pipes, Valves and Fittings

The bid submitted by The Pipe Nipple & Supply Company, Inc. is considered reasonable based on current contracted pricing. References provided were satisfactory and determined to be responsible. Therefore, award is recommended to The Pipe Nipple & Supply Company, Inc.

The bid tabulation is below:

Bidder	Total Estimated Annual Bid	Total Estimated Three Years Bid
Ferguson Enterprises, LLC.	\$1,621,149.00	\$4,863,447.00
The Pipe Nipple & Supply Company, Inc.	\$1,656,539.70	\$4,969,619.10
Consolidated Pipe & Supply Company, Inc.	Non-Responsive	
Corcel Corp.	Non-Responsive	




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 23, 2020

TO: Melisa Vergara, Contracting Agent
Procurement Division

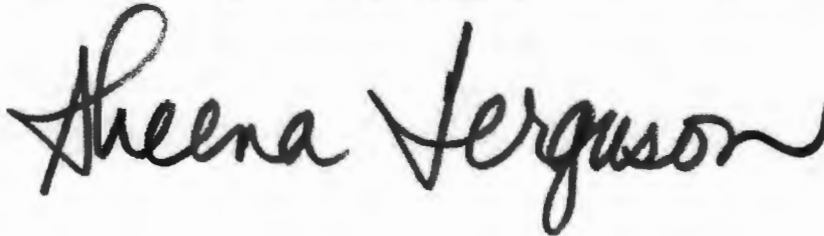
FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-159-MV, Water Pipes, Valves and Fittings

The Business Development Division evaluated the two bids submitted for this project and found that this contract may be awarded to **The Pipe Nipple & Supply Co, Inc.**, a Certified Minority/Women Business Enterprise firm. At the time of bid opening at least three firms were certified at the prime level in the scope of service. The Orange County Certified Minority Business Enterprise firm did not exceed the low bid by more than 4% on contract awards from \$2,000,000 to \$5,000,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON**Y20-159-MV, Water Pipes, Valves and Fittings**

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Ferguson Enterprises, LLC	\$4,863,447				
2nd Low	The Pipe Nipple & Supply Company, Inc. (WF)	\$4,969,619.10	\$106,172	2.18%		