



February 28, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

A handwritten signature in black ink, appearing to read "Carrie Mathes", written over a circular stamp.

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

Contact: Michael Drozeck, Manager II, Stormwater Management Division  
407-836-7945

Subject: Award of Invitation for Bids Y22-111-R2, Stormwater Infrastructure Rehabilitation Services

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y22-111-R2, Stormwater Infrastructure Rehabilitation Services, to the low responsive and responsible bidder, Schuller Contractors Incorporated in the estimated contract award amount of \$2,531,732 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

**PROCUREMENT:**

Work under this contract consists of providing all labor, materials, equipment, and incidentals necessary to perform stormwater infrastructure rehabilitation such as, but not limited to, storm sewer pipe installation and repairs, ditch bottom inlet and repairs, concrete ditch pavement, underdrain installation, and miscellaneous concrete. Work will be issued on an as-needed basis throughout Orange County.

**FUNDING:**

Funding is available in account number 1004-072-3087-6330.

**APPROVALS:**

The Stormwater Management and Business Development Divisions concur with this recommendation.

**REMARKS:**

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Stage Door II, Inc. and Carr & Collier Inc. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. A timely protest was filed by Stage Door II, Inc. In accordance with the Procurement Ordinance, a protest review was held by the Procurement Manager on February 14, 2022, who made the determination to deny the protest. No appeals were received. Schuller Contractors Incorporated has satisfactory records of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Schuller Contractors Incorporated.

Award of Invitation for Bids Y22-111-R2, Stormwater Infrastructure Rehabilitation Services  
Page 2

Bid tabulation is as follows:

BIDDER:	BID TOTAL:
Schuller Contractors Incorporated	Base Year: \$2,531,732 Option Year 1: \$2,574,401 Option Year 2: <u>\$2,618,708</u> Total Bid: \$7,724,841
Stage Door II, Inc.	Non-Responsive
Carr & Collier Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

February 4, 2022

**TO:** Rolando Melo, Contracting Agent  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation (Revised)

**PROJECT:** **Y22-111-R2, Stormwater Infrastructure  
Rehabilitation Services**

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal is 25%. At the time of bid opening; at least 33 firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Schuller Contractors Incorporated reported 1.18% M/WBE participation and did not meet the Orange County M/WBE participation goal of 25%. They achieved good faith effort documentation. Please note the following certified M/WBE participation:

WF	John B Webb & Associates, Inc.	\$36,000
HM	La Costa Sod LLC	\$47,925
WF	L P Video Productions	\$7,500
<b>Total MWBE Participation</b>		<b>\$91,425 (1.18%)</b>

The apparent second low bidder, submitted by Stage Door II, Inc. reported 9.95% M/WBE participation. While they listed Straight of Fence, Inc. in their bid; they are not an Orange County certified M/WBE. The prime did not meet the Orange County M/WBE participation goal of 25% and indicated in their bid that they have historically performed all of

Interoffice Memorandum

the other scope of services listed in the bid form on pages 29 to 30. Per the Ordinance, Sec. 17-321, a prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force. Please note the following certified M/WBE participation:

HM	Diversified Supply, Inc.	\$886,840.02
HM	La Costa Sod LLC	\$44,923.13
<b>Total MWBE Participation</b>		<b>\$931,763.15 (9.95%)</b>

The apparent third low bidder, submitted by Carr & Collier Inc. reported 7.41% M/WBE participation and did not meet the Orange County M/WBE participation goal of 25%. They did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

HM	Central Florida Construction Walls, Inc.	\$234,000
WF	The Pipe Nipple & Supply Company, Inc.	\$413,026.50
AM(Pac)	Central Hauling & Excavating, Inc.	\$321,000
HM	La Costa Sod LLC	\$44,900
HM	EM Paving	\$32,500
WF	KMG Fence, LLC	\$29,970
<b>Total MWBE Participation</b>		<b>\$1,075,396.50 (7.41%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



**BID COMPARISON****IFB-Y22-111-R2, Stormwater Infrastructure Rehabilitation Services**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 26%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Schuffer Contractors Incorporated	\$7,724,841	\$91,425	1.18%	Yes					44%/11%
2nd Low	Stage Door II, Inc.	\$9,382,755	\$931,763.15	9.95%	N/A	\$1,637,914	21.20%			44%/44%
3rd Low	Carr & Collier Inc.	\$14,519,194.40	\$1,075,396.50	7.41%	No	\$6,794,353	87.95%	\$5,156,439	55.07%	10%/20%