



March 30, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Lindy A. Wolfe, P.E., Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y21-738-TA Wekiwa Springs Septic
Tank Retrofit Project Phase One

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-738-TA, Wekiwa Springs Septic Tank Retrofit Project Phase One, to the low responsive, responsible bidder, Prime Construction Group, Inc., in the total estimated contract award amount of \$7,688,000.

PROCUREMENT:

Work under this contract consists of the construction of a centralized gravity sewer collection and transmission system to serve approximately 211 properties in the Sweetwater West and Wekiwa Highlands subdivisions. The project will also include a new potable water distribution system to serve approximately 20 properties in the Wekiwa Highlands subdivision. The project is located in District 2.

FUNDING:

Funding is available in account numbers 4420-038-1505-0010-6340, 4420-038-1559-0148-6340, 4420-038-1539-0057-6340, and 4420-038-1553-0027-6340.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by R.P. Utility & Excavation Corp., SanPik, Inc., Pospiech Contracting, Inc., and Cathcart Construction Company-Florida, LLC, were deemed non-responsive for failing to achieve the M/WBE requirements.

Award of Invitation for Bids Y21-738-TA, Wekiwa Springs Septic Tank Retrofit Project Phase One

The bid submitted by Prime Construction Group, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Prime Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Bids Received

BIDS RECEIVED:	TOTAL ESTIMATED BID
Prime Construction Group, Inc.	\$7,688,000
R.P. Utility & Excavation Corp.	Non-Responsive
SanPik, Inc.	Non-Responsive
Pospiech Contracting, Inc.	Non-Responsive
Cathcart Construction Company-Florida, LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

March 15, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-738-TA / Wekiwa Springs Tank Retrofit Project Phase 1**

The Business Development Division evaluated all five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 106 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by R. P. Utility & Excavation Corp., did not achieve good faith effort documentation. While the apparent low bidder reported \$1,080,000.00 in M/WBE participation in their bid. Therefore, the MWBE goal was not met. Please note the following certified M/WBE participation:

MBE-HM	EM Paving Corp.	\$600,000.00
MBE-HM	Corcel Corp.	\$250,000.00
MBE-HM	La Costa Sod, LLC	\$150,000.00
MBE-AM	Power Engineering Group, Inc.	\$80,000.00
Total MWBE Participation		\$1,080,000.00 (14.64%)

The apparent second low bidder, Prime Construction Group, Inc., met the M/WBE goal and reported 25.06% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-AFAM	HZ Construction, Inc.	\$1,128,946.00
MBE-HM	Fresh Ink Signs & Graphics	\$862.50
WBE-WF	Kathy's Video	\$1,985.00
MBE-HM	Trujillo Trucking, Inc.	\$25,500.00
MBE-HM	La Costa Sod	\$19,350.00
MBE-HM	Central Florida Construction Walls	\$242,397.00
MBE-HM	EM Paving	\$507,450.00
Total MWBE Participation		\$1,926,490.50 (25.06%)

Sheena Ferguson

The third low bid, submitted by Sanpik, Inc., did not achieve good faith effort documentation & did not specify the in-house scopes of services on attachment C-2. While the third low bidder reported \$1,827,160.50 in M/WBE participation in their bid. Therefore, the MWBE goal was not met. Please note the following certified M/WBE participation:

MBE-HM	EM Paving Corp.	\$507,450.00
MBE-HM	On Point Surveying, Inc.	\$57,675.00
MBE-HM	JCA Surety	\$798,567.10
WF-WBE	The Pipe & Nipple Supply Co.	\$459,527.97
WF-WBE	LP Video Productions	\$2,900.00
HM-MBE	Corcel Corp.	\$1,040.43
Total MWBE Participation		\$1,827,160.50 (22.88%)

The fourth low bidder, Pospiech Contracting, Inc., did not achieve good faith effort documentation & did not specify the in-house scopes of services on attachment C-2. While the fourth low bidder reported \$571,450.00 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

WBE-WF	John B. Webb & Associates	\$64,000.00
MBE-HM	EM Paving	\$507,450.00
Total MWBE Participation (Not Confirmed)		\$571,450.00 (6.87%)

The fifth low bid, submitted by Cathcart Construction Company-Florida, LLC, did not provide good faith effort documentation. While the fifth low bidder reported 24.05% in M/WBE participation in their bid. Therefore, the MWBE goal was not met. Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction Group	\$823,076.50
WBE-AF	L & S Diversified	\$133,000.00
MBE-HM	La Costa Sod	\$358,850.00
MBE-HM	EM Paving	\$507,450.00
MBE-AFAM	Solan Trucking	\$454,170.00
WBE-WF	The Pipe Nipple & Supply	\$274,769.85
WBE-WF	JML Advertising	\$11,500.00
MBE-AFAM	Celectsys, Inc.	\$58,500.00
MBE-HM	Central Florida Construction Walls	\$84,230.00
Total MWBE Participation		\$2,705,546.35 (24.05%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-738-TA / Wekiwa Springs Tank Retrofit Project Phase 1**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	R. P. Utility & Excavation Corp.	\$7,377,344.89	\$1,000,000.00	13.56%	No	75 / 25 %
2nd Low	Prime Construction Group, Inc.	\$7,688,000.00	\$1,926,490.50	25.06%	N/A	38 / 8 %
3rd Low	Sanpik, Inc.	\$7,985,671.00	\$1,827,160.50	22.88%	No	0 / 0 %
4th Low	Pospiech Contracting, Inc.	\$8,320,645.00	\$0.00	0.00%	No	32 / 16 %
5th Low	Cathcart Construction Company-Florida, LLC	\$11,250,278.00	\$2,705,546.35	24.05%	No	55 / 0 %