



Interoffice Memorandum

October 16, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
407-836-7871

Subject: Award of Invitation for Bids Y20-1099-RM, Roadbase, Asphalt, Curb,
Gutter and Miscellaneous Concrete Repairs

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs, to the low responsive and responsible bidders, Huffman Inc. dba NuWave Concrete in the estimated contract award amount of \$1,009,650 for the base year, Mercon Construction Company in the estimated contract award amount of \$1,111,975 for the base year, W.T. Comp, Inc. in the estimated contract award amount of \$1,143,600 for the base year, and RMS Constructors Group, LLC in the estimated contract award amount of \$1,177,250 for the base year. Further request authorization for the Procurement Division to exercise option years one and two for each contract.

PROCUREMENT:

Work under these contracts consists of providing all labor, materials, equipment, and incidentals necessary to perform roadway road base, asphalt, curbs, gutters, sidewalks, and other miscellaneous concrete repairs to include, but not be limited to, removal, replacement, repair, hauling, grading, stabilization, and sodding at designated locations within Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

Award of Invitation for Bids Y20-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs

REMARKS:

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. A timely protest was filed by Stage Door II, Inc. A protest review was held by the Procurement Manager on October 8, 2020. The protest was denied and was not appealed.

Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low-cost contractor will be given the first opportunity to perform all work. The other contractors will be utilized in the event the low-cost contractor is unable to perform within the required timeframe. Huffman Inc. dba NuWave Concrete, Mercon Construction Company, W.T. Comp Inc., and RMS Constructors Group, LLC have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Huffman Inc. dba NuWave Concrete	Base Year:	\$1,009,650
	Option Year 1:	\$1,089,550
	Option Year 2:	<u>\$1,089,550</u>
	Total Bid:	\$3,188,750
Mercon Construction Company	Base Year:	\$1,111,975
	Option Year 1:	\$1,111,875
	Option Year 2:	<u>\$1,111,875</u>
	Total Bid:	\$3,335,725
W.T. Comp Inc.	Base Year:	\$1,143,600
	Option Year 1:	\$1,143,500
	Option Year 2:	<u>\$1,143,500</u>
	Total Bid:	\$3,430,600
RMS Constructors Group, LLC	Base Year:	\$1,177,250
	Option Year 1:	\$1,177,150
	Option Year 2:	<u>\$1,177,150</u>
	Total Bid:	\$3,531,550

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Bids Received


Parthenon Construction Company	Base Year:	\$1,185,300
	Option Year 1:	\$1,185,200
	Option Year 2:	<u>\$1,185,200</u>
	Total Bid:	\$3,555,700
Condor Construction, Corp.	Base Year:	\$1,223,150
	Option Year 1:	\$1,259,265
	Option Year 2:	<u>\$1,295,190</u>
	Total Bid:	\$3,777,605
Stage Door II, Inc.	Base Year:	\$1,424,150
	Option Year 1:	\$1,424,050
	Option Year 2:	<u>\$1,424,050</u>
	Total Bid:	\$4,272,250
Southern Development & Construction	Base Year:	\$1,472,587.50
	Option Year 1:	\$1,523,075.00
	Option Year 2:	<u>\$1,578,800.00</u>
	Total Bid:	\$4,574,462.50



BUSINESS DEVELOPMENT DIVISION

August 27, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs**

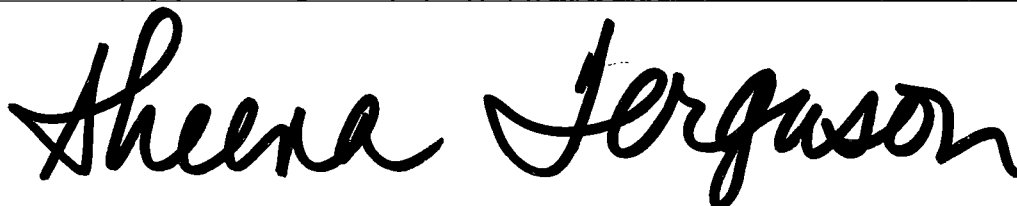
The Business Development Division evaluated the eight bids submitted for this project and found that at the time of bid opening; at least 24 firms were certified at the sub level in the scope of services. The apparent low bidder Huffman Inc. DBA NuWave Concrete did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Mercon Construction Company met the Orange County M/WBE participation goal of 25%. They reported 27% M/WBE participation in their bid. Please note the following certified M/WBE participation:

HM	German Delaware Inc	\$900,645.75
Total MWBE Participation		\$900,645.75 (27%)

The third low bid submitted by Orange County M/WBE firm W. T. Comp Inc is bidding as a prime. Therefore, W. T. Comp Inc is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, then other M/WBE's will have to be included to achieve the 25% M/WBE goal. W. T. Comp Inc reported self-performing 100% in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

AM(Is)	W. T. Comp Inc	\$3,430,600
Total MWBE Participation		\$3,430,600 (100%)



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The fourth low bid submitted by RMS Constructors Group, LLC met the Orange County M/WBE participation goal of 25%. They reported 25% M/WBE participation in their bid. Please note the following certified M/WBE participation:

AM(Is)	W. T. Comp Inc	\$887,500
Total MWBE Participation		\$887,500 (25%)

The fifth low bid submitted by Parthenon Construction Company did not meet the Orange County M/WBE participation goal of 25%. While they reported \$1,073,745 in MBE participation in their bid; the MBE firm, Enriquez Construction LLC was not certified with Orange County at the time of bid opening. Therefore, the M/WBE participation is 0%. No good faith documentation was provided.

The sixth low bid submitted by Condor Construction, Corp did not meet the Orange County M/WBE participation goal of 25%. They reported 3% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

HM	Siles and Sons, Inc.	\$40,000
HM	German Delaware Inc	\$90,000
Total MWBE Participation		\$130,000 (3%)

The seventh low bid submitted by Stage Door II, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The eighth low bid submitted by Southern Development & Construction did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y20-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO / W
Low Bid	Huffman Inc. DBA NuWave Concrete	\$3,268,750	\$0	\$0	0.00%	0.00%	0%	No					100%/0%
2nd Low	Mercon Construction Company	\$3,335,725	\$0	\$900,646	0.00%	27%	27%	N/A	\$66,975	2.05%			40%/07%
3rd Low	W. T. Comp Inc (AM/Is)	\$3,430,600	\$3,430,600	\$0	100.00%	0%	100%	N/A	\$161,850	4.95%	\$94,875	2.84%	50%/0%
4th Low	RMS Constructors Group, LLC	\$3,531,550	\$0	\$987,500	0.00%	25%	25%	N/A	\$262,800	8.04%	\$195,825	5.87%	0%/0%
5th Low	Parthenon Construction Company	\$3,555,700	\$0	\$0	0.00%	0%	0%	No	\$286,950	8.78%	\$219,975	6.59%	0%/0%
6th Low	Condor Construction, Corp.	\$3,777,605	\$0	\$130,000	0.00%	3%	3%	No	\$508,855	15.57%	\$441,880	13.25%	0%/0%
7th Low	Stage Door II, Inc.	\$4,272,250	\$0	\$0	0.00%	0%	0%	No	\$936,525	28.08%	\$841,650	24.53%	0%/0%
8th Low	Southern Development & Construction	\$4,574,463	\$0	\$0	0.00%	0%	0%	No	\$1,143,863	33.34%	\$1,042,913	29.53%	06%/06%