



## Interoffice Memorandum

April 26, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

*Chmn.*

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager, Procurement Division

Contact: Joe Gasparini, Program Manager, Parks and Recreation Division  
407-836-6208

Subject: Award of Invitation for Bids Y21-196-KB, Athletic Field Sod and Installation

### ACTION REQUESTED:

Approval to award Invitation for Bids Y21-196-KB, Athletic Field Sod and Installation, to the low responsive and responsible bidder, World Sports Turf & Marketing, LLC, in the estimated contract award amount of \$623,745 for a one-year term. Further request authorization for the Procurement Division to renew the contract for four additional one-year terms.

### PROCUREMENT:

This contract will provide materials, labor, and resources necessary to prepare field surfacing, supply, deliver, and install sports turf, including field preparation for sports fields countywide.

### FUNDING:

Funding is available in account numbers 1050-062-1804-3810, 1050-062-1807-3810, 1050-062-1808-3810, 1050-062-1812-3810, 1050-062-1814-3810, 1050-062-1816-3810, 1050-062-1818-3810, 1050-062-1829-3810, 1050-062-1835-3810, 1050-062-1839-3810, 1050-062-1844-3810, 1050-062-1869-3810, 1050-062-1880-3810, 1050-062-1883-3810, 1050-062-1884-3810, 1050-062-1887-3810, 1050-062-1889-3810, 1050-062-1899-3810, and 1050-062-2175-3810.

### APPROVALS:

The Park and Recreation and Business Development Divisions concur with this recommendation.

### REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price. World Sports Turf & Marketing, LLC is the low responsive, responsible bidder. References were verified and provided positive performance feedback. World Sports Turf & Marketing, LLC has the necessary manpower and equipment

responsive, responsible bidder. References were verified and provided positive performance feedback. World Sports Turf & Marketing, LLC has the necessary manpower and equipment to perform this contract. The bid is considered reasonable based on the technical evaluation and recommendation of staff.

Bid tabulation is as follows:

<b>Bidder</b>	<b>Annual Bid Amount</b>
World Sports Turf & Marketing, LLC	\$623,745
Lake Jem Farms	\$641,300
JSM Services, Inc.	\$1,266,850



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

April 19, 2021

TO: Kathy Bozeman, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y21-196-KB, Athletic Field Sod and Installation**

The Business Development Division evaluated the **three bids** submitted for this project. **None of the bidders** were Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid openings there were at least three firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division