



Interoffice Memorandum

November 11, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: *CM* Carrie Mathes, Manager, Procurement Division

CONTACT: Andres Salcedo, Deputy Director, Utilities Engineering Division
407-254-9719

SUBJECT: Award of Invitation for Bids Y20-706-TA, Western Regional Water
Supply Facility Improvements Phase 3A-Part 2

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-706-TA, Western Regional Water Supply Facility Improvements Phase 3A-Part 2, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$2,049,940.

PROCUREMENT:

This project consists of the conversion of the former chlorine storage building into a maintenance building, installation of new finished water bypass flow meter using line stops, and various HVAC improvements to the fluoride building. Sustainable components include the purchase of energy efficient equipment and repairing aging infrastructure. This project is located in District 2.

FUNDING:

Funding is available in account number 4420-038-1532-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. T&G Corporation dba T&G Constructors was determined to be non-responsive for failure to complete the bid form correctly. Prime Construction Group, Inc. has satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

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Award of Invitation for Bids Y20-706-TA, Western Regional Water Supply Facility
Improvements Phase 3A-Part 2

The bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
Prime Construction Group, Inc.	\$2,049,940
Intercounty Engineering, Inc.	\$2,092,397
T & G Corporation dba T&G Constructors	Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 30, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-706-TA / Western Regional Water Supply Facility Phase 3A, Part 2

The Business Development Division evaluated the two bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 54 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Prime Construction Group, Inc., did not achieve good faith effort documentation and reported 12.45% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Wbe-wf	L P Video Productions	\$700
Wbe-wf	John B Webb & Associates, Inc.	\$6,000
Mbe-afam	J. B. Mechanical, Inc.	\$92,970
Mbe-hm	Diversified Supply, Inc.	\$120,495
Mbe-hm	Central Florida Construction Walls, Inc.	\$35,000
Total M/WBE Participation		\$255,165.00 (12.45%)

The second low bid submitted by Intercounty Engineering, Inc., did not achieve good faith effort documentation. While the second low bidder reported \$493,128.94 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed. The bid did not meet the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-706-TA / Western Regional Water Supply Facility Phase 3A, Part 2**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$2,049,940	\$255,165	12.45%	no					57/11
2nd Low	Intercounty Engineering, Inc.	\$2,092,397	\$0	0.00%	no	\$42,457	2.07%			75/6