



Interoffice Memorandum

July 13, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Eduardo Avellaneda, Manager II, Roads and Drainage Division
(407) 836-7871

SUBJECT: Award of Invitation for Bids Y22-1012-AV, Right-of-Way Mowing –
Goldenrod Area Section II

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1012-AV, Right-of-Way Mowing – Goldenrod Area Section II, to the low responsive and responsible bidder, Aero Groundtek LLC, in the estimated contract award amount of \$320,770 for the base year. Request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide right-of-way mowing for County owned properties.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Your Chores Outdoors dba Aristocracy was deemed non-responsive for failing to provide Addendum one and other required submittal documents. FS Property Maintenance Inc. and Hope Everlasting Landscaping Professionals & Services, Inc. were deemed non-responsive for failure to submit references, pest control license with pesticide application and other required submittal documents. Perfect Integrated Solutions, Inc. was deemed non-responsive for failure to submit Florida

pest control license with pesticide application. Aero Groundtek LLC has a satisfactory record of performance and is considered responsible. Prices have been determined reasonable compared to current contracted pricing. Therefore, award is recommended to Aero Groudtek LLC.

The bid tabulation is as follows:

Aero Groundtek LLC	Base Year	\$320,770
	Option Year 1	\$337,690
	Option Year 2	\$355,010
	Total Estimated Bid	\$1,013,470

Lawnwalker Services, Inc.	Base Year	\$478,550
	Option Year 1	\$495,110
	Option Year 2	\$511,670
	Total Estimated Bid	\$1,485,330

Your Chores Outdoors dba Aristocracy	Non-responsive
FS Property Maintenance Inc.	Non-responsive
Hope Everlasting Landscaping Professionals & Services, Inc.	Non-responsive
Perfect Integrated Solutions, Inc.	Non-responsive



BUSINESS DEVELOPMENT DIVISION

July 12, 2022

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y22-1012-AV, Right-of-Way Mowing – Goldenrod Area,
Section II**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid openings there were at least six firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division