



**Interoffice Memorandum**

June 19, 2023

**TO:** Mayor Jerry L. Demings  
-AND-  
County Commissioners

**FROM:** Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

**CONTACT:** Troy Layton, PE, Manager II, Utilities Department, Field Services  
Division  
407-254-9794

**SUBJECT:** Award of Invitation for Bids Y23-155-TF Sewage Hauling

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y23-155-TF, Sewage Hauling, to the sole responsive and responsible bidder, Brownies Septic and Plumbing, LLC, in the estimated amount of \$1,200,000 for a one-year term. Further request Board authorization for the Procurement Division to renew the contracts for four additional one-year terms.

**PURPOSE:**

This contract will provide the hauling of raw sewage from county facilities and various points along the wastewater and reclaimed wastewater infrastructure to approved and regulated dumping locations.

**FUNDING:**

Funding is available in account number 4420-038-1347-3197.

**APPROVALS:**

The Field Services Division and Business Development Division concur with this recommendation.

**REMARKS:**

One bid was received in response to this Invitation for Bids (IFB) and was evaluated for price reasonableness, responsiveness, and responsibility. Staff evaluated the bid and determined that Brownies Septic and Plumbing, LLC, meets the requirements of the solicitation. All references were contacted, noting reliable and satisfactory performance. Price reasonableness was established by comparison of bid prices to the estimate.

Award of Invitation for Bids Y23-155-TF Sewage Hauling

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To ensure an open and competitive process, the Invitation for Bids was posted on the County's e-Procurement platform. A query of potential bidders that declined to participate in this procurement resulted in the following findings:

1. Manny's Bulk Express dba Greensfields Management: Did not respond to the query.
2. EnviroWaste Services Group, Inc.: Did not respond to the query.
3. Envirobidnet: Did not respond to the query.
4. Lapin Services: Did not respond to the query.
5. Avertt Septic Tanks: Stated the scope was beyond their reasonable capacity to withstand.
6. Global Concept Enterprise, Inc.: Did not understand the concept of the requirements.
7. C&W Global: Inadvertently failed to submit a "No Bid".

Therefore, the award is recommended to Brownies Septic and Plumbing, LLC.

The bid tabulation is as follows:

<b>Bidders</b>	<b>Total Estimated Annual Bid</b>
Brownies Septic and Plumbing, LLC	\$1,200,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 19, 2023

TO: Tiffany Fulse, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y23-155-TF, Sewage Hauling**

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder is not** an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there were at least eight firms certified at the prime level for the scope of services. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

Also, I confirm my recommendation is free of conflicts of interest.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*