



June 23, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award for of Invitations for Bids Y20-744-FH Orange County Corrections
Facility Site Lighting Upgrades (Phase 2)

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-744-FH, Orange County Corrections Facility Site Lighting Upgrades (Phase 2), to the low responsive and responsible bidder, Carter Electric Inc. in the total contract award amount of \$963,926.

PROCUREMENT:

Work under this contract consists of the replacement of exterior lighting fixtures with LED fixtures and the addition of lighting poles and LED lighting fixtures to areas that are too dark. Vendor will perform photometric analysis to verify light levels and will provide and install Remote Operations and Asset Management wireless outdoor lighting control to new fixtures. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2050-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Carter Electric Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Carter Electric Inc. has been determined to be responsible. Therefore, award is recommended to Carter Electric Inc.

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Award of Invitation for Bid Y20-744-FH, Orange County Corrections Facility Site Lighting Upgrades (Phase 2)

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
Carter Electric Inc.	\$ 963,926
Dunamis Construction, LLC	\$1,050,000
Power Engineering Group, Inc.	\$1,053,300
Café Construction & Development Inc.	\$1,258,000



BUSINESS DEVELOPMENT DIVISION

May 28, 2020

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-744-FH / Orange County Corrections Facility Site Lighting Upgrades (Phase 2)

The Business Development Division evaluated the three lowest bids of the four bids submitted for this project. Two of the bidders were Orange County certified Minority/Women Business Enterprises. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 19 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Carter Electric, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid, submitted by Dunamis Construction, LLC, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

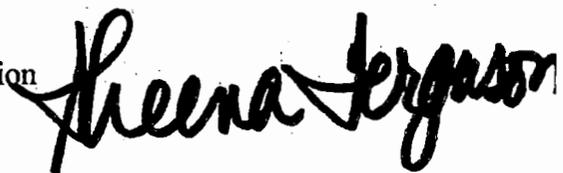
The third low bidder, Orange County Minority/Women Business Enterprise firm Power Engineering Group, Inc. is bidding as a prime. Therefore, Power Engineering Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Power Engineering Group, Inc. reported self-performing 0%. They reported 0% other M/WBE participation in their bid and did not achieve good faith effort documentation.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

A handwritten signature in black ink that reads "Sheena Ferguson".

BID COMPARISON

Y20-744-FH / Orange County Corrections Facility Site Lighting Upgrades (Phase 2)

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Carter Electric Inc.	\$963,928	\$0	\$0	0.00%	0.00%	0.00%	no					30/3
2nd Low	Dunamis Construction, LLC	\$1,050,000	\$0	\$0	0.00%	0.00%	0.00%	no	\$86,074	8.93%			100/0
3rd Low	Power Engineering Group, Inc.	\$1,053,300	\$0	\$0	0.00%	0.00%	0.00%	no	\$89,374	9.27%	\$3,300	0.31%	0/40
4th Low	Café Construction & Development, Inc	\$1,258,000	\$225,655	\$1,020,645	17.94%	81.13%	99.07%	no	\$294,074	30.51%	\$208,000	19.81%	66/0