



October 15, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division  
407-254-9918

Subject: Award of Invitations for Bids Y21-7047-TA Utilities Gravity Package 30

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7047-TA, Utilities Gravity Package 30, to the low responsive and responsible bidder, Ric-Man Construction Florida, Inc. in the total contract award amount of \$892,238.95.

PROCUREMENT:

Work under this contract includes, but is not limited to, the installation of cured-in-place pipe CIPP lining for existing gravity sanitary sewers, lining existing manholes, and sealing and coating existing manholes. This project is located at multiple sites throughout Orange County.

FUNDING:

Funding is available in account number 4420-038-1500-52-6340.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Insituform Technologies, LLC and Benchmark Construction Co, Inc. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the MWBE participation goal was not achieved and sufficient good faith effort documentation was not provided. References provided were satisfactory for this type of work and Ric-Man Construction Florida, Inc. has been determined to be responsible. Therefore, award is recommended to Ric-Man Construction Florida, Inc.

Award of Invitation for Bids Y21-7047-TA, Utilities Gravity Package 30  
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Ric-Man Construction Florida, Inc.	\$892,238.95
Miller Pipeline, LLC	\$1,930,730.00
Prime Construction Group, Inc.	\$2,386,679.00
Insituform Technologies, LLC	Non-Responsive
Benchmark Construction Co, Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

August 27, 2021

**TO:** Tracy Attenasio, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** Y21-7047-TA / Utilities Gravity Package 30

The Business Development Division evaluated all five bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 11%. At the time of bid opening, at least 15 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Ric-Man Construction Florida, Inc., reported 11.22% in M/WBE participation. They met the 11% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	John B. Webb & Associates, Inc.	\$19,000.00
<del>WBE-WF</del>	<del>John B. Webb &amp; Associates, Inc. (*PIO Scope)</del>	<del>\$7,000.00</del>
WBE-WF	Flash Rite, Inc.	\$15,813.74
MBE-HM	Corcel Corp.	\$65,322.00
<b>Total MWBE Participation</b>		<b>\$100,135.74 (11.22%)</b>

\*The WBE firm John B. Webb & Associates, Inc. is not certified for this scope of service.

The apparent second low bidder, submitted by Insituform Technologies, LLC, reported 3.96% in M/WBE participation. They did not meet the 11% M/WBE participation goal. They did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	Kathy's Video	\$5,000.00
WBE-WF	Flash Rite, Inc.	\$35,000.00
<b>Total MWBE Participation</b>		<b>\$40,000.00 (3.96%)</b>

*Sheena Ferguson*

**Interoffice Memorandum**

The apparent third low bidder, submitted by Benchmark Construction Co, Inc., reported 0.95% in M/WBE participation. They did not meet the 11% M/WBE participation goal. They did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

WBE-WF	LP Video	\$2,250.00
WBE-WF	Flash Rite, Inc.	\$7,908.98
<b>Total MWBE Participation</b>		<b>\$10,158.98 (0.95%)</b>

The fourth low bidder, submitted by Miller Pipeline, LLC, reported 11.04% in M/WBE participation. They met the 11% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	Flash Rite, Inc.	\$207,900.00
WBE-WF	Kathy's Video	\$5,280.00
<b>Total MWBE Participation</b>		<b>\$213,180.00 (11.04%)</b>

The fifth low bidder, submitted by Prime Construction Group, Inc., reported 11.09% in M/WBE participation. They met the 11% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-WF	JHS Environmental Engineering	\$38,500.00
WBE-WF	LP Video	\$22,000.00
MBE-AFAM	HZ Construction	\$124,150.00
WBE-WF	Flash Rite, Inc.	\$80,000.00
<b>Total MWBE Participation</b>		<b>\$264,650.00 (11.09%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y21-7047-TA / Utilities Gravity Package 30**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 11%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Ric-Man Construction Florida, Inc.	\$892,238.95	\$100,135.74	11.22%	N/A	44 / 6 %
2nd Low	Insituform Technologies, LLC	\$1,009,522.16	\$40,000.00	3.96%	No	19 / 11 %
3rd Low	Benchmark Construction Co, Inc.	\$1,068,067.00	\$10,158.98	0.95%	No	18 / 24 %
4th Low	Miller Pipeline, LLC	\$1,930,730.00	\$213,180.00	11.04%	N/A	4 / 10 %
5th Low	Prime Construction Group, Inc.	\$2,386,679.00	\$264,650.00	11.09%	N/A	40 / 8 %