



## Interoffice Memorandum

February 10, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

**C** From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

Contact: Raymond L. Williams, P.E., Manager II, Public Works Engineering Division  
407-836-7909

Subject: Award of Invitation for Bids Y22-711-CH, Oakridge Road Pedestrian Safety Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids Y22-711-CH, Oakridge Road Pedestrian Safety Improvements, to the sole responsive and responsible bidder, Gibbs & Register, Inc., in the total contract award amount of \$12,030,156.50.

### PROCUREMENT:

Work consists of construction of a raised median along Oak Ridge Road and an eight-foot sidewalk along the southside of the roadway from Millenia Boulevard to South John Young Parkway as well as upgrading the curb ramps to meet Americans with Disabilities Act requirements. Additionally, existing traffic signals are being upgraded at two signalized intersections. The project is located in District 6.

### FUNDING:

Funding is available in account numbers 1023-072-5142-3816 and 4420-038-1504-0076-6345.

### APPROVALS:

The Public Works Engineering and Business Development Divisions concur with this recommendation.

### REMARKS:

A sole bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness. The County negotiated a reduction in pricing in accordance with the County ordinance. The pricing was reduced from \$12,088,406.50 to \$12,030,156.50, a net savings of \$58,250.

To ensure an open and competitive bid process, the IFB was posted on the Orange County Website and e-procurement platform. Queries to other potential bidders who declined to compete on this project resulted in the following findings:

Stage Door II: Did not submit a bid due to the size of the project.

Carr and Collier, Inc.: Did not respond to our inquiry.

Schuller Contractors, Incorporated: Did not submit a bid due to current workload

References provided were satisfactory for this type of work and Gibbs & Register, Inc. has been determined to be responsible. Therefore, award is recommended to Gibbs & Register, Inc.

Award of Invitation for Bids Y22-711-CH, Oakridge Road Pedestrian Safety Improvements  
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Gibbs & Register, Inc.	\$12,030,156.50



**BUSINESS DEVELOPMENT DIVISION**

November 17, 2021

**TO:** Carol Hewitt, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division M/WBE Bid Evaluation

**PROJECT:** **Y22-711-CH / Oakridge Road Pedestrian Safety Improvements**

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 47 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Gibbs & Register, Inc., reported 25.47% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-NA	H & M Electrical & Underground	\$1,525,974.00
MBE-HM	La Costa Sod	\$41,000.00
WBE-WF	Angco, Inc.	\$558,000.00
MBE-HM	Central Florida Construction Walls, Inc.	\$954,000.00
<b>Total MWBE Participation</b>		<b>\$3,078,974.00 (25.47%)</b>

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown.

cc: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

**BID COMPARISON****Y22-711-CH / Oakridge Road Pedestrian Safety Improvements**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Gibbs & Register, Inc.	\$12,088,406.50	\$3,078,974.00	25.47%	N/A	17 / 28 %