



Interoffice Memorandum

DATE: April 15, 2024

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Eduardo Avellenada, M.S., P.E., Manager II, Roads and Drainage Division

PHONE: 407-836-7871

SUBJECT: Award of Invitation for Bids Y24-138-TF, Portland Cement Type 1, Type 1L

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-138-TF, Portland Cement Type 1, Type 1L, to the sole responsive and responsible bidder, Cemex, Inc., in the total estimated contract award amount of \$983,436.30 for a three-year term. Further request for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide portland cement, which is used to produce concrete to support various construction and drainage projects.

FUNDING:

Funds are available in account number 1002-072-2906-4160.

APPROVALS:

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids (IFB) and evaluated for responsiveness, responsibility, and reasonableness. Cemex, Inc., successfully meets the requirements outlined in the solicitation, with all references attesting to satisfactory performance. Price reasonableness was established by comparison to the engineer's estimate and considering market volatility. Therefore, the award is recommended to Cemex, Inc.

To ensure an open and competitive process, the IFB was posted on the County's e-procurement platform. A query of potential bidders that declined to participate in this procurement resulted in the following findings:

- Aire Serv of Southeast Orlando LLC: Interested, but missed the solicitation deadline.
- Beato Group, Inc.: No response to the query received.
- Consolidated Pipe & Supply: No response to the query received.
- Ferguson Enterprises, Inc. – Waterworks: No response to the query received.
- Florida Supply & Services INC: No response to the query received.
- Fortiline Inc.: No response to the query received.
- KJS Solutions DBA: Interested, but was not able to secure the assistance of a known general contractor and mason to fulfill the requirements.
- Mijan Construction: No response to the query received.
- Northrock Enterprises LLC: No response to the query received.
- Powe And Associates Inc: No response to the query received.
- Shell Air Conditioning Services: Interested, but provides only HVAC services.
- Source Management: No response to the query received.
- The Evans Agency/Insurica: Interested, but is in the process of getting their batch plant started and would not be fully operable to meet the requirements. Therefore, they opted not to submit a bid.

The bid tabulation is as follows:

BIDDER:	BID AMOUNT:
Cemex, Inc.	\$983,436.30



BUSINESS DEVELOPMENT DIVISION

April 1, 2024

TO: Tiffany Fulse, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y24-138-TF, Portland Cement Type 1, Type 1L

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder** is not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

Also, I confirm my recommendation is free of conflicts of interest.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson 4.10.2024