



September 18, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

~~From:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Daniel Negron, Chief Engineer, Stormwater Management Division
407-836-7744

Subject: Award of Invitation for Bids Y23-7006-EB, Barber Park Drainage Well
Replacement and Relocation

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-7006-EB, Barber Park Drainage Well Replacement and Relocation, to the low responsive and responsible bidder, American Persian Engineering and Construction LLC dba APEC, LLC, in the total contract award amount of \$610,000.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

This project will address the abandonment of the failing Lake George Drainage Well (B-112) and the construction of a new drainage well in the vicinity of the existing well as it is not practical to rehabilitate the failing well. This project is located in District 3.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Stormwater Management Division and Business Development Division concur with this recommendation.

Award of Invitation for Bid Y23-7006-EB, Barber Park Drainage Well Replacement and Relocation
Page 2

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. American Persian Engineering & Construction LLC dba APEC, LLC bid is considered reasonable based on the engineer's estimate and current market factors. References provided were satisfactory for this type of work and American Persian Engineering & Construction LLC dba APEC, LLC has been deemed responsible. Therefore, award is recommended to American Persian Engineering & Construction LLC dba APEC, LLC.

The bid tabulation is as follows:

BIDDER	ESTIMATED TOTAL
American Persian Engineering and Construction LLC dba APEC, LLC	\$610,000
Henderson Wilder Contracting, Inc.	\$621,402



BUSINESS DEVELOPMENT DIVISION

September 5, 2023

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y23-7006-EB / Barber Park Drainage Well Replacement and Relocation

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 9% At the time of bid opening; at least 66 firms were certified to provide the scope of services at the subcontract level. Both bids included similar scope of services that the Business Development Division used to determine the MWBE goal availability. However, the cost of the line items associated with the scopes of service exceeded the cost of the line items included in the engineering estimate.

The apparent low bid, submitted by APEC, LLC, reported 9.02% in M/WBE participation. The low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	German Delaware Inc (GDI)	\$55,000.00
Total MWBE Participation		\$55,000.00 (9.02%)

Sheena Ferguson

Interoffice Memorandum

The second low bid, submitted by Henderson Wilder Contracting, Inc reported 28.22% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement.**

Business Development issued a Submittal of Clarification email request on August 31, 2023, for the second low bidder to submit:

- Equal Employment Opportunity Workforce Schedule form

On August 31, 2023, the second low bidder responded and submitted:

- Updated Equal Employment Opportunity Workforce Schedule form

Please note the following certified M/WBE participation:

MBE-HM	Uribe Site Development	\$175,362.00
Total MWBE Participation		\$175,362.00 (28.22%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-7006-EB / Barber Park Drainage Well Replacement and Relocation**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 9%)	GFE	EEO % M / W
Low Bid	APEC, LLC	\$610,000.00	\$55,000.00	9.02%	N/A	76 / 8 %
2nd Low	Henderson Wilder Contracting, Inc	\$621,402.00	\$175,362.00	28.22%	N/A	25 / 25 %