



Interoffice Memorandum

July 30, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Dustin Putney, Utilities Supervisor, Utilities Department
407-836-6822

SUBJECT: Award of Invitation for Bids Y19-1016-MV, Traffic Control Devices Rental

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1016-MV, Traffic Control Devices Rental, to the low responsive and responsible bidders, Bob's Barricades, Inc. and Storm Companies, Inc., in the estimated contract award amount of \$3,309,312.30 and \$3,643,950, respectively for 3-year terms. Further request authorization for the Procurement Division to renew the contracts for two additional 1-year terms.

PROCUREMENT:

These contracts will provide traffic barricades for Orange County divisions on an as-needed basis countywide.

FUNDING:

Funding is available in accounts 1002-072-2906-3610, 4420-038-1347-3610, 4420-038-1328-3610, and 4420-038-1358-3610.

APPROVALS:

The Utilities Department and the Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. ACME Barricades, LC was deemed non-responsive for failing to utilize the Revised Bid Response Form. Arrive Alive Traffic Control, LLC was deemed non-responsive for failing to provide the required Specific Project Expenditure Report.

The low responsive and responsible bidders, Bob's Barricades, Inc. and Storm Companies, Inc., have the necessary manpower and equipment to perform the contract. References for each demonstrated a satisfactory performance record. Bob's Barricades, Inc. and Storm Companies, Inc. meet all specifications and requirements of the solicitation.

Award of Invitation for Bids Y19-1016-MV Traffic Control Devices Rental

Bob's Barricades, Inc. and Storm Companies, Inc. prices are consistent with City of Orlando and City of Fort Lauderdale contracts with similar scope of services and current contract pricing. Therefore, award is recommended to Bob's Barricades, Inc. and Storm Companies, Inc.

The bid tabulation is as follows:

<u>Bids Received</u>	<u>Three Year Bid</u>
Bob's Barricades, Inc.	\$3,309,312.30
Storm Companies, Inc.	\$3,343,950.00
Traffic Control Products of Florida, Inc.	\$7,439,940.00
ACME Barricades, LC	Non Responsive
Arrive Alive Traffic Control, LLC	Non Responsive




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 9, 2019

TO: Melisa Vergara, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-1016-MV, Traffic Control Devices Rental**

The Business Development Division evaluated the **3 bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of the bid opening one firm was certified in the scope of services. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

