



## Interoffice Memorandum

October 26, 2020

TO: Mayor Jerry L. Demings  
and the Board of County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: John Petrelli, Director, Risk Management Division  
(407) 836-9636

SUBJECT: Selection of Firms, Request for Proposals Y20-1091-AH, Workers  
Compensation Legal Counsel

### RECOMMENDATION:

Selection of three firms and an alternate to provide Workers Compensation Legal Counsel Services, Request for Proposals Y20-1091-AH, from the following firms listed alphabetically:

Broussard, Cullen & Blastic, P.A.  
Dean, Ringers, Morgan & Lawton, P.A.  
Jones, Hurley & Hand, P.A.  
Walker, Revels, Greninger & Netcher, PLLC

Request authorization for the Procurement Division to negotiate and execute three, three-year contracts with two additional one-year renewals with the selected firms.

The proposals were evaluated by the Procurement Committee on October 7, 2020. Commissioner Mayra Uribe was assigned to the Procurement Committee.

### PURPOSE:

These contracts will provide legal counsel on workers compensation and other matters to the County's Risk Management Program.

### DISCUSSION:

Orange County, Tax Collector, Property Appraiser, Supervisor of Elections, Clerk of Circuit Court, Orange Blossom Trail Development Board, and Comptroller are parties to the Interlocal Risk Management and Self-Insurance Agreement. The agreement sets forth the self-insurance program for the Board and the constitutional officers identified above. The implementation and administration of the agreement through the Board, the several constitutional officers, the County's Risk Management Committee, and the Risk Manager or designee is hereafter referred to as the "Program."

The Program is a mechanism through which workers compensation claims are settled, litigated, or denied. The program is administered by the Director of Risk Management and Professional Standards and a third-party administrator responsible for the initial investigation and evaluation of claims.

Selection of Firms, Request for Proposals Y20-1091-AH, Workers Compensation Legal Counsel

The disposition of claims is made by the Director in conjunction with the Risk Management Committee composed of members appointed by the County. This includes claims defense litigation similar to that required by an insurance carrier or large self-insurer. The firms may also provide legal advise and services on related workers compensation matters.

Seven proposals were received in response to the Request for Proposals (RFP). The proposals received from Eraclides, Gelman, Hall & Indek, P.A. and Levy & Levy, L.L.C. scored too low for Board consideration. The proposal received from Quintairos, Prieto, Wood & Boyer, P.A. was deemed non-responsible after having disclosed a conflict of interest which would require a waiver by the County. The RFP specified that firms requiring a waiver from the County shall not submit a proposal.

Consensus scores of the Procurement Committee are attached.

**Procurement Committee Meeting - October 7, 2020**  
**RFP #Y20-1091-AH, Workers Compensation Legal Counsel**


CRITERIA	Qual. of Firm	Attorney Qualifications and Experience	Litigation Experience	Technical Approach	Location	M/WBE	Dislocated Workers (B)	SDV (B)	Total Weighted Points
Weighted Value	30	30	15	5	10	10	5	15	120
									(B) Indicates Bonus Points (Maximums Bonus Points Above)
Dean, Ringers, Morgan & Lawton, P.A.	150.00	150.00	75.00	20.00	50.00	25.00	0.00	0.00	470.00
Broussard, Cullen & Blastic, P.A.	150.00	150.00	75.00	20.00	50.00	0.00	0.00	0.00	445.00
Walker, Revels, Greninger & Netcher, PLLC	90.00	108.00	45.00	20.00	50.00	25.00	0.00	0.00	338.00
Jones, Hurley & Hand, P.A.	60.00	120.00	60.00	15.00	50.00	25.00	0.00	0.00	330.00



**INTEROFFICE MEMORANDUM**

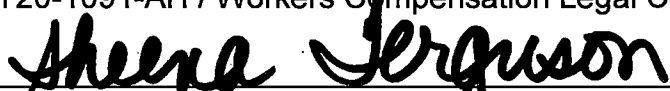
August 28, 2020

TO: Alina Hernandez-Fernandez, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division M/WBE Proposal Evaluation

PROJECT: Y20-1091-AH / Workers Compensation Legal Counsel

APPROVED: 

Below are the respondents to the subject RFP with their firm's certified Minority/Women Business Enterprise (M/WBE) sub-consultants, Minority Business Enterprise Workforce and Women Business Enterprise goals:

1. Broussard, Cullen & Blastic, P.A.  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\*The M/WBE forms state "Not Applicable"

Total M/WBE Participation Proposed: 0%

**M/WBE Sub consultant participation Weighted Score: 0**

Total M/WBE Workforce: 0%

Total WBE Workforce: 0%

**Minority Workforce and Women Workforce Weighted Score: 0**

**Total M/WBE Participation Weighted Score: 0**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The SDV forms state "Not Applicable"  
Therefore, the evaluator cannot assess bonus points.

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

\*Displaced Worker(s) Proposed: 0  
**Displaced Worker(s) Bonus Points: 0**  
\*No displaced workers indicated on the proposer's form

**Total Bonus Points: 0**  
(Includes SDV & Displaced workers)

2. Dean, Ringers, Morgan & Lawton, P.A.  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\*The Schedule of Sub-Contracting – M/WBE Participation Form was not submitted with the proposal. However, documentation was submitted stating "not proposing to utilize M/WBE"

Total M/WBE Participation Proposed: 0%  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 24%  
Total WBE Workforce: 30%  
Minority Workforce and Women Workforce Weighted Score: 25

**Total M/WBE Participation Weighted Score: 25**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The Schedule of Sub-Contracting – SDV Participation and Letter of Intent (LOI) Form was not submitted with the proposal. However, documentation was submitted stating "not proposing to utilize SDV"

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

\*Displaced Worker(s) Proposed: 0

**Displaced Worker(s) Bonus Points: 0**

\*The Displaced Worker form was not submitted with the proposal. However, documentation was submitted stating "not proposing to hire dislocated workers."

**Total Bonus Points: 0**

*(Includes SDV & Displaced workers)*

3. Eraclides, Gelman, Hall & Indek, PA  
M/WBE PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\*The Schedule of Sub-Contracting – M/WBE Participation Form indicates that the proposer will perform all the work with their forces.

Total M/WBE Participation Proposed: 0%  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 20%  
Total WBE Workforce: 32%  
Minority Workforce and Women Workforce Weighted Score: 25

**Total M/WBE Participation Weighted Score: 25**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The SDV forms state "Not Applicable"

Registered SDV(s) Proposed: 0

**SDV Bonus Points: 0**

Displaced Worker(s) Proposed: 1

**Displaced Worker(s) Bonus Points: 1**

**Total Bonus Points: 1**

*(Includes SDV & Displaced workers)*

4. Jones, Hurley & Hand, P.A.  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\* The Schedule of Sub-Contracting – M/WBE Participation Form indicates that the proposer will perform all the work with their forces.

Total M/WBE Participation Proposed: 0%  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 20%  
 Total WBE Workforce: 62%  
 Minority Workforce and Women Workforce Weighted Score: 0  
**Total M/WBE Participation Weighted Score: 0**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The SDV forms state "Not Applicable"

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

\*Displaced Worker(s) Proposed: 0  
**Displaced Worker(s) Bonus Points: 0**

\*The Displaced Worker form state "Not Applicable"

**Total Bonus Points: 0**  
*(Includes SDV & Displaced workers)*

5. Levy & Levy, L.L.C.  
 MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\* The Schedule of Sub-Contracting – M/WBE Participation Form indicates that the proposer will perform all the work with their forces.

Total M/WBE Participation Proposed: 0%  
 M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 09%  
 Total WBE Workforce: 64%  
 Minority Workforce and Women Workforce Weighted Score: 0  
**Total M/WBE Participation Weighted Score: 0**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The Schedule of Sub-Contracting – SDV Participation Form was not submitted with the proposal. However, the Letter of Intent (LOI) Form does not list any SDV's.

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

Displaced Worker(s) Proposed: 0  
**Displaced Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
*(Includes SDV & Displaced workers)*

6. Quintairos, Prieto, Wood & Boyer, P.A.  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\* The Schedule of Sub-Contracting – M/WBE Participation Form indicates that the proposer will perform all the work with their forces.

Total M/WBE Participation Proposed: 0%  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 35%  
Total WBE Workforce: 30%  
Minority Workforce and Women Workforce Weighted Score: 25

**Total M/WBE Participation Weighted Score: 0**

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The SDV forms state "Not Applicable."

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

Displaced Worker(s) Proposed: 0  
**Displaced Worker(s) Bonus Points: 0**

**Total Bonus Points: 0**  
(Includes SDV & Displaced workers)

7. Walker, Revels, Greninger & Netcher, PLLC  
MAJORITY PRIME

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
*			

\* The Schedule of Sub-Contracting – M/WBE Participation Form indicates that the proposer will perform all the work with their forces.

Total M/WBE Participation Proposed: 0%  
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 30%  
Total WBE Workforce: 40%  
Minority Workforce and Women Workforce Weighted Score: 25

**Total M/WBE Participation Weighted Score: 0**



Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
*		

\*The SDV forms state "Not Applicable"

Registered SDV(s) Proposed: 0  
**SDV Bonus Points: 0**

\*Displaced Worker(s) Proposed: 0  
**Displaced Worker(s) Bonus Points: 0**

\*The Displaced Worker Form state "Not Applicable"

**Total Bonus Points: 0**  
*(Includes SDV & Displaced workers)*