



June 23, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-773-ZR, John Bridges Campus Wide
Restroom and ADA Upgrade

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-773-ZR, John Bridges Campus Wide and ADA Upgrade, to the low responsive and responsible bidder, CORE Engineering & Construction, Inc., in the total contract award amount of \$1,058,009.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of the upgrade of existing restrooms and accessible path into the buildings including parking areas, to current American with Disabilities Act code standards. The project is located in District 2.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by MIE, Inc. was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and good faith effort documentation was not provided. The bid submitted by CORE Engineering & Construction, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and CORE Engineering & Construction, Inc. has been determined to be responsible. Therefore, award is recommended to CORE Engineering & Construction, Inc.

The bid tabulation is as follows:

Bidder	Total Bid Amount
CORE Engineering & Construction, Inc.	\$1,058,009
S.A. Casey Construction, Inc.	\$1,060,000
Poli Construction, Inc.	\$1,123,000
Oelrich Construction, Inc.	\$1,140,233
H3FOUR General Contractors, LLC	\$1,199,688
Boromei Construction, Inc.	\$1,280,385
APEC, LLC	\$1,566,000
MIE, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

May 12, 2023

TO: Zulcimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y23-773 - ZR / John Bridges Campus Wide Restroom and ADA Upgrades**

The Business Development Division evaluated three of the eight bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 155 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by CORE Engineering & Construction, Inc., reported 35.83% in M/WBE participation. The bidder met the Orange County M/WBE participation goal of 25% per the **Ordinance requirement**.

Please note the following certified M/WBE participation:

MBE-HM	On-Point Surveying	\$8,730
MBE-HM	Central Florida Construction Walls, Inc.	\$32,257.00
MBE-AFAM	G & C Welding, LLC.	\$11,241.30
MBE-AFAM	IQ Painters	\$13,425.00
MBE-HM	EM Paving	\$42,558.75
MBE-HM	LaCosta Sod, LLC	\$3,609.00
MBE-HM	SimpleFire, LLC	\$18,029.00
WBE/WF	Lavender Lady Plumbing	\$232,800.00
MBE-HM	Industrial Sprinkler	\$16,392
Total MWBE Participation		\$379,042.05 (35.83%)

Sheena Ferguson

The second low bid, submitted by S.A. Casey Construction, Inc. reported 25.02% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on May 2, 2023, for the second low bidder to submit:

- The exact scope to be performed for MWBE subcontractor, Industrial Sprinkler.

On May 4, 2023, the second low bidder, S.A. Casey Construction, Inc., responded to the Submittal of Clarification by providing by stating the scope of Industrial Sprinkler as “fire sprinkler.”

Please note the following certified M/WBE participation:

MBE-HM	Industrial Sprinkler	\$15,892
WBE/WF	Lavendar Lady Plumbing	\$232,800.00
MBE/HM	Reys Concrete	\$16,500.00
Total MWBE Participation		\$265,192.00 (25.02%)

The third low bid, submitted by MIE, Inc., reported 24.29% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on May 2, 2023, for the third low bidder to submit the following items regarding the Good Faith Effort Form:

- Provide the requested documentation in its entirety for Action #1. There was nothing provided.
- Provide the Scope or Trade names as specified for Action #2. Do not provide numbers, provide the actual scope.
- Provide the requested documentation in its entirety for Action #4. Indicate the Trade/Scope, not numbers.
- Regarding Action #5, provide the contact person’s name and email address that you reached out to on 3/6/2023 in the Business Development office.

On May 4, 2023, the third low bidder responded to the request for clarification as follows:

- Bidder did not provide the requested documentation in its entirety for Action #1.
- Bidder provided the Scope or Trade names as specified for Action #2.
- Bidder did not provide documentation in its entirety for Action #4; however, bidder did provide the requested trade/scope for Action #4.
- Regarding Action #5, Bidder provided the contact person’s name and email address that they reached out to on 3/6/2023 in the Business Development Division. The Bidder failed to provide sufficient email evidence for validation.

However, the Business Development Division reviewed their email records and validated the communication on or about the subject date.

Additionally, on May 4, 2023, MIE, Inc. also submitted an updated Contract and Sub-Contract Goal Participation Schedule form with increased dollar amounts for both MWBE firms, Central Florida Construction Walls, Inc. and Lavender Lady Plumbing Co. However, the updated Schedule form was not requested by Business Development within the Submittal of Clarification. Therefore, the increased values were not considered.

Please note the following certified M/WBE participation as submitted within their bid:

MBE-HM	Central Florida Construction Walls, Inc.	\$32,257.00
WBE/WF	Lavendar Lady Plumbing Co., Inc.	\$232,800
Total MWBE Participation		\$265,057.00 (24.29%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23- 773-ZR John Bridges Campus Wide Restroom and ADA Upgrades**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	CORE Engineering & Construction, Inc.	\$1,058,009.00	\$379,042.05	35.83%	N/A					4 / 26%
2nd Low	SA Casey Construction, Inc.	\$1,060,000.00	\$265,192.00	25.02%	N/A	\$1,991.00	0.19%			39 / 22%
3rd Low	MIE, Inc.**	\$1,091,017.00	\$265,057.00	24.29%	NO	\$33,008.00	3.12%	\$31,017.00	2.93%	81 / 25%