



April 14, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

C Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y21-700-TA Utilities Group Forcemain
Package Four

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-700-TA, Utilities Group Forcemain Package Four, to the low responsive and responsible bidder, Metro Equipment Service, Inc. in the estimated contract award amount of \$2,424,417.33.

PROCUREMENT:

Work under this contract includes the installation of approximately 6,372 linear feet of 4-inch, 6-inch, 8-inch, and 12-inch Dimension Ratio (DR) 18 PVC forcemain, approximately 275 linear feet of 12-inch DR 14 PVC forcemain by open cut, and 225 linear feet of 12-inch High Density Polyethylene forcemain by horizontal directional drill. The project also includes the removal of approximately 1,948 linear feet of 8-inch asbestos cement (AC) pipe and the grouting of approximately 2,124 linear feet of 6-inch and 8-inch AC and/or PVC forcemain pipe. This project is located in District 1.

FUNDING:

Funding is available in account number 4420-038-1539-0013-6340.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Nine bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Young's Communications, LLC, Pospiech Contracting, Inc., R.P. Utility & Excavation Corp., Benchmark Construction Co., Inc. Schuller Contractors Incorporated, and Intercounty Engineering, Inc. were deemed non-responsive for failing to achieve the M/WBE requirements. Valencia Construction Group, Inc. was deemed non-responsible for failing to meet reference requirements.

Award of Invitation for Bids Y21-700-TA, Utilities Group Forcemain Package Four

A timely protest was filed by Schuller Contractors Incorporated. A protest review was held by the Procurement Manager on April 6, 2021. The protest was denied and was not appealed.

The bid submitted by Metro Equipment Service, Inc. is considered reasonable based on the engineer's estimate. The submitted bid documents were determined to be responsive and the references provided were satisfactory for this type of work, thus Metro Equipment Service, Inc. has been determined to be responsible as well. Therefore, award is recommended to Metro Equipment Service, Inc.

| BIDS RECEIVED: | TOTAL ESTIMATED BID |
|-----------------------------------|----------------------------|
| Metro Equipment Service, Inc. | \$2,424,417.33 |
| Prime Construction Group, Inc. | \$2,748,714.00 |
| Young's Communications, LLC | Non-Responsive |
| Pospiech Contracting, Inc. | Non-Responsive |
| R.P. Utility & Excavation Corp. | Non-Responsive |
| Benchmark Construction Co., Inc. | Non-Responsive |
| Schuller Contractors Incorporated | Non-Responsive |
| Intercounty Engineering, Inc. | Non-Responsive |
| Valencia Construction Group, Inc. | Non-Responsive |



BUSINESS DEVELOPMENT DIVISION

February 23, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-700-TA / Utilities Group 1 Forcemain Package 4

The Business Development Division evaluated all eight bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 120 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Young's Communications, LLC, did not achieve good faith effort documentation. While the low bidder reported \$432,370.00 in M/WBE participation, the listed firm is not currently Orange County certified M/WBE.

| | | |
|---------------------------------|---------------------------|-----------------|
| (Not OC Certified) | Maudit Asphalt & Concrete | \$423,370.00 |
| Total MWBE Participation | | \$0 (0%) |

The second low bid, submitted by Pospiech Contracting, Inc., did not achieve good faith effort documentation. While the second low bidder reported \$77,500.00 in M/WBE participation, one of the listed firms is not currently Orange County certify. For the firm certified, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

| | | |
|---|------------------------|---------------------------|
| WBE-AF | L & S Diversified, LLC | \$27,000.00 |
| (Not OC Certified) | Innovative Curbs Inc. | \$50,500.00 |
| Total MWBE Participation (Not Confirmed) | | \$27,000.00 (1.4%) |

Sheena Ferguson

The third low bid, submitted by R. P. Utility & Excavation Corp., did not achieve good faith effort documentation. While the third low bidder reported \$472,766.00 in M/WBE participation, one listed firm is not an Orange County certified M/WBE firm. For the firms certified, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

| | | |
|---|------------------------------------|------------------------------|
| MBE-HM | Corcel Corp. | \$218,500.00 |
| MBE-HM | EM Paving Corp. | \$217,960.00 |
| (Not OC Certified) | Quest Corporation of America, Inc. | \$21,600.00 |
| MBE-AFAM | Sterling Silver Scape Sod, Inc. | \$14,706.00 |
| Total MWBE Participation (Not Confirmed) | | \$451,166.00 (23.34%) |

The fourth low bid, submitted by Benchmark Construction Co., Inc., did not submit any of the required documentation for good faith effort. While the fourth low bidder reported \$281,789.08 in M/WBE participation, one listed firm is not Orange County certified. For the firms certified, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

| | | |
|---|------------------------|-------------------------------|
| (Not OC Certified) | Quest Corporation | \$46,800.00 |
| WBE-AF | L & S Diversified, LLC | \$66,904.00 |
| (Not OC Certified) | Midwest Florida Paving | \$168,085.08 |
| Total MWBE Participation (Not Confirmed) | | \$234, 989.08 (12.12%) |

The fifth low bid, submitted by Schuller Contractors Incorporated did not achieve good faith effort documentation. While the fifth low bidder reported \$316,491.50 in M/WBE participation, one listed firm is not an Orange County certified M/WBE firm. For the firms certified, they did not specify the scope of classification on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

| | | |
|---|----------------------------|----------------------------|
| WBE-WF | John B. Webb & Associates | \$28,800.00 |
| WBE-WF | LP Video | \$800.00 |
| MBE-HM | La Costa Sod | \$12,072.50 |
| WBE-WF | KMG Fencing | \$3,000.00 |
| (Not OC Certified) | Fresh Ink Print & Graphics | \$3,985.00 |
| MBE-HM | EM Paving | \$267,834.00 |
| Total MWBE Participation (Not Confirmed) | | \$ 312,506 (15.17%) |

The sixth low bid, submitted by Intercounty Engineering, Inc., did not submit any of the required documentation for good faith effort, therefore it was not achieved and reported 6.77% M/WBE participation in their bid.

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|---------------------------------|--|-----------------------------|
| MBE-HM | Central Florida Construction Walls, Inc. | \$108,208.00 |
| WBE-WF | John B. Webb & Associates | \$40,400.00 |
| Total MWBE Participation | | \$148,608.00 (6.77%) |

The seventh low bid, submitted by Metro Equipment Services, Inc., met the M/WBE goal and reported 25.10% M/WBE participation in their bid. Please note the following certified M/WBE participation:

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|---------------------------------|--------------------------|------------------------------|
| MBE-HM | Corcel Corp. | \$146,000.00 |
| MBE-HM | On Point Surveying, Inc. | \$18,750.00 |
| WBE-WF | Flash Rite, Inc. | \$84,000.00 |
| MBE-HM | EM Paving, Inc. | \$267,834.00 |
| MBE-AM | David Outar Trucking | \$92,000.00 |
| Total MWBE Participation | | \$608,584.00 (25.10%) |

The eighth low bid, submitted by Prime Construction Group, Inc., met the M/WBE goal and reported 25.19% M/WBE participation in their bid. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--|------------------------------|
| MBE-HM | La Costa Sod | \$12,872.56 |
| MBE-HM | Central Florida Construction Walls, Inc. | \$72,196.00 |
| WBE-WF | LP Video | \$800.00 |
| MBE-HM | EM Paving, Inc. | \$267,834.00 |
| WBE-AF | L & S Diversified, LLC | \$26,984.00 |
| WBE-WF | KMG Fencing | \$3,000.00 |
| MBE-HM | Trujillo Trucking | \$9,744.00 |
| WBE-WF | Forte Young, Inc. | \$299,102.00 |
| Total MWBE Participation | | \$692,532.56 (25.19%) |

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-700-TA / Utilities Group 1 Forcemain Package 4**

| Rank | Bidder | Bid Amount | Prime MWBE \$'s in the Bid | Sub-contractor M/WBE \$'s in Bid | % Prime MWBE self- performing (Goal 51%) | % Sub- contractor M/WBE (Goal 25%) | Total MWBE % | GFE | EEO % M / W |
|-------------|-----------------------------------|-------------------|---------------------------------------|---|---|---|---------------------|------------|------------------------|
| Low Bid | Young's Communications, LLC | \$1,712,849.50 | \$0.00 | \$0.00 | 0.00% | 0.00% | 0.00% | No | 17 / 3 % |
| 2nd Low | Pospiech Contracting, Inc. | \$1,923,591.00 | \$0.00 | \$0.00 | 0.00% | 0.00% | 0.00% | No | 33 / 20 % |
| 3rd Low | R. P. Utility & Excavation Corp. | \$1,933,396.58 | \$0.00 | \$0.00 | 0.00% | 0.00% | 0.00% | No | 75 / 25 % |
| 4th Low | Benchmark Construction Co., Inc. | \$1,938,432.50 | \$0.00 | \$0.00 | 0.00% | 0.00% | 0.00% | No | 25 / 0 % |
| 5th Low | Schuller Contractors Incorporated | \$2,060,203.00 | \$0.00 | \$0.00 | 0.00% | 0.00% | 0.00% | No | 44 / 11 % |
| 6th Low | Intercounty Engineering, Inc. | \$2,194,698.00 | \$0.00 | \$148,608.00 | 0.00% | 6.77% | 6.77% | No | 33 / 0 % |
| 7th Low | Metro Equipment Service, Inc. | \$2,424,417.33 | \$0.00 | \$608,584.00 | 0.00% | 25.10% | 25.10% | N/A | 80 / 20 % |
| 8th Low | Prime Construction Group, Inc. | \$2,748,714.00 | \$0.00 | \$692,532.56 | 0.00% | 25.19% | 25.19% | N/A | 36 / 9 % |