



Interoffice Memorandum

July 14, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Troy Layton, BCEE, Manager, Utilities Department, Field Services Division
407-254-9794

SUBJECT: Award of Invitation for Bids Y20-1055-AV, Meter Boxes

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1055-AV, Meter Boxes, to the low responsive and responsible bidder, Core & Main LP, in the estimated contract award amount of \$4,070,917.50 for a three-year term. Further, request authorization for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide equipment that is essential for the installation of water meters in both water and reclaimed water distribution systems which are crucial to the expansion, operation and maintenance of the water distribution system.

FUNDING:

Funding is available in account number 4420-038-1536-6350.

APPROVALS:

The Utilities Department and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Core & Main LP has a satisfactory record of performance, is considered responsible, and has the necessary manpower and equipment to perform this contract. Therefore recommendation for award is made to Core & Main LP.

Bid tabulation is as follows:

Bidder	Annual Bid	Three-Year Bid
Core & Main LP	\$1,356,972.50	\$4,070,917.50
Consolidated Pipe & Supply Company, Inc.	\$1,370,957.70	\$4,112,873.10
Fortiline, Inc. dba Fortiline Waterworks	\$1,389,056.05	\$4,167,168.15
Hayes Pipe Supply, Inc.	\$1,389,200.10	\$4,167,600.30
Ferguson Enterprises, LLC dba Ferguson Waterworks	\$1,544,277.10	\$4,632,831.30
Empire Pipe and Supply	\$1,547,781.70	\$4,643,345.10




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 19, 2020

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y20-1055-AV, Meter Boxes

The Business Development Division evaluated the six bids submitted for this project. None of the bidders are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

