




Interoffice Memorandum

January 28, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M, Manager, Procurement
Division

Contact: Andres Salcedo P.E., Deputy Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y20-722-TA, Package 16 Pump Station
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-722-TA, Package 16 Pump Station Improvements, to the low responsive and responsible bidder, Intercounty Engineering, Inc., in the total award amount of \$2,052,083.

PROCUREMENT:

This project consists of improvements to four duplex pump stations including installation of liners in the wet wells, replacement of pumps, discharge piping, valves, and electrical systems. The project also includes the construction of a new duplex pump station to replace an existing pump station. Sustainability components include updating aging infrastructure. This project is located in Districts 3 and 5.

FUNDING:

Funding is available in account number 4420-038-1503-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Intercounty Engineering Inc., has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Intercounty Engineering Inc.

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Award of Invitation for Bids Y20-722-TA, Package 16 Pump Station Improvements

The bid tabulation is as follows:

<u>BIDDER:</u>	<u>TOTAL BID:</u>
Intercounty Engineering Inc.	\$2,052,083
Prime Construction Group, Inc.	\$2,328,000



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 11, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-722-TA / Orange County Pump Station Package 16 Improvements**

The Business Development Division evaluated the two bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 70 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Intercounty Engineering, Inc., did not achieve good faith effort documentation. While the low bidder reported \$499,101.50 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Prime Construction Group, Inc., did not achieve good faith effort documentation and reported 5.50% M/WBE participation in their bid. The bid was not within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-722-TA / Orange County Pump Station Package 16 Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Intercounty Engineering, Inc.	\$2,052,083	\$0.00	0.00%	no					75/6
2nd Low	Prime Construction Group, Inc.	\$2,328,000	\$128,039.80	5.50%	no	\$275,917.00	13.45%			56/11