



Interoffice Memorandum

January 7, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: David Gregory, Manager, Solid Waste Division  
407-254-9653

Subject: Award of Invitation for Bids Y20-720-RM, Orange County Solid Waste Administration Building Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-720-RM, Orange County Solid Waste Administration Building Roof Replacement, to the low responsive and responsible bidder, Atlas Apex Roofing, LLC in the total contract award amount of \$1,262,000.

PROCUREMENT:

Work under this contract consists of building, site work, and related construction work to produce a complete and functional roof assembly, including but not limited to the removal of the existing skylights and the removal and replacement of the existing roofing assembly including the roof membrane, roof insulation, and metal roof flashings. The project is located in District 4.

FUNDING:

Funding is available in account number 4410-038-1069-6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Atlas Apex Roofing, LLC, is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Atlas Apex Roofing, LLC, has been determined to be responsible. Therefore, award is recommended to Atlas Apex Roofing, LLC.

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Award of Invitation for Bids Y20-720-RM Orange County Solid Waste  
Administration Building Roof Replacement

<u>Bids Received:</u>	<u>Bid Amount:</u>
Atlas Apex Roofing, LLC	\$1,262,000
Universal Contracting of Florida	\$1,365,345
PeakCM, LLC	\$1,458,000
Comanco Construction Corporation	\$1,495,500



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

January 17, 2020

**TO:** Rolando Melo, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y20-720-RM / Orange County Solid Waste Administration Building  
Roof Replacement**

The Business Development Division evaluated the three lowest bids of the four bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 36 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Atlas Apex Roofing, LLC, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid, submitted by Universal Contracting of Florida, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid, submitted by PeakCM, LLC, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y20-720-RM / Orange County Solid Waste Administration Building Roof Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Atlas Apex Roofing, LLC	\$1,262,000	\$0.00	0.00%	no					92/1
2nd Low	Universal Contracting of Florida	\$1,365,345	\$0.00	0.00%	no	\$103,345	8.19%			74/12
3rd Low	PeakCM, LLC	\$1,458,000	\$0.00	0.00%	no	\$196,000	15.53%	\$92,655	6.79%	100/0
4th Low	Comanco Construction Corporation	\$1,495,500	\$0.00	0.00%	no	\$233,500	18.50%	\$130,155	9.53%	62/4