



January 6, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

*Carrie Mathes* Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Troy Layton, Manager, Utilities Field Services Division  
407-254-9794

Subject: Award of Invitation for Bids Y20-135-MV, Emergency Generator  
Maintenance and Repairs for Utilities

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-135-MV, Emergency Generator Maintenance and Repairs for Utilities, to the low responsive and responsible bidder, CJ's Sales and Service of Ocala, Inc. in the estimated contract award amount of \$1,659,549 for a 3-year term. Further request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

PROCUREMENT:

Emergency generators are located at wastewater treatment facilities and pumping stations to provide an emergency power supply in order to maintain permit compliance for wastewater treatment. This contract will provide maintenance for these generators.

FUNDING:

Funds are available in account number 4420 038 1344 3820.

APPROVALS:

The Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. CJ's Sales and Service of Ocala, Inc. was determined to be responsive and responsible. The bid submitted by CJ's Sales and Service of Ocala, Inc. is considered reasonable based on comparison to the current market pricing for the same type of services. The low bidder, CJ's Sales and Service of Ocala, Inc. complies with all of the requirements of the solicitation. Therefore, award is recommended to the low responsive, responsible bidder CJ's Sales and Service of Ocala, Inc.

Bid tabulation follows:

<u>Bidder</u>	<u>Bid Amount</u>
CJ's Sales and Service of Ocala, Inc.	\$1,659,549.00
Genset Services, Inc.	\$3,665,058.00
EAU Gallie Electric, Inc.	\$4,245,471.00
Accurate Power and Technology, Inc.	\$4,828,920.00
L.J. Power, Inc.	\$5,086,297.50
Ring Power Corporation	\$5,513,850.00




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

November 22, 2019

**TO:** Melisa Vergara, Senior Purchasing Agent  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator   
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **IFB #Y20-135-MV, Emergency Generator Maintenance and Repairs for Utilities**

The Business Development Division evaluated the **six bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid openings there were two firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division