



Interoffice Memorandum

June 28, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

 C.M.

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Troy Layton, P.E., Manager II, Field Services Division
(407) 254-9794

SUBJECT: Award of Invitation for Bids Y22-106-TA, Term Contract for
Wastewater Gravity Cleaning Closed Circuit Televising Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-106-TA, Term Contract for Wastewater Gravity Cleaning Closed Circuit Televising Services, to the low responsive and responsible bidder, Flotech Environmental, LLC, in the estimated contract award amount of \$2,965,710 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work includes, but is not limited to, cleaning and closed circuit televising of wastewater gravity piping systems. Work is located throughout Orange County.

APPROVALS:

The Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Flotech Environmental, LLC was 22% lower than the estimate and within budget. Atlantic Pipe Services, LLC, Envirowaste Services Group, Inc., and National Water Main Cleaning Co. were deemed non-responsible based on the results of the reference checks. Flotech Environmental, LLC has been determined to be responsible as references provided were satisfactory for this type of work. A timely protest was filed by Envirowaste Services Group, Inc. In accordance with the Procurement Ordinance, a protest review was held by the Procurement Manager, who made the determination to deny the protest. No appeals were received. Therefore, award is recommended to Flotech Environmental, LLC.

The bid tabulation is as follows:

<u>Bidder:</u>	<u>Base Year</u>	<u>Option Year 1</u>	<u>Option Year 2</u>	<u>Total Bid Price</u>
Flotech Environmental, LLC	\$2,965,710	\$2,965,610	\$2,965,610	\$8,896,930
Atlantic Pipe Services, LLC	Non-Responsible			
Envirowaste Services Group, Inc.	Non-Responsible			
National Water Main Cleaning Co.	Non-Responsible			



BUSINESS DEVELOPMENT DIVISION

March 17, 2022

TO: Tracy Attenasio, Contracts Supervisor
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y22-106-TA, Wastewater Gravity Cleaning and
Closed-Circuit Televising (CCTV) Services**

The Business Development Division received four bids. None of the bidders are MWBE certified. At the time of bid opening there was no MWBE availability. Therefore, the bid preference program in accordance with the Orange County Ordinance Section 17-324 cannot be applied.

c: contract file

Sheena Ferguson