



BUSINESS DEVELOPMENT DIVISION

May 2, 2025

TO: Gian Otero, Contracting Agent
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y25-1009-GO, Sidewalk Safety Improvement Program
(Base Year)**

The Business Development Division received seven bids and evaluated the three lowest bids submitted for this project. The Business Development Division completed an M/WBE Availability. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal is 24%. At the time of the bid opening, at least twenty-seven firms were certified to provide the scope of services at the subcontract level.

The apparent low bid submitted by Orange County M/WBE W T Comp, Inc. is bidding as a Prime contractor. **Per the Ordinance**, if an M/WBE firm bidding as a prime certifies with his/her bid that it will self-perform 51% percent or more of the project, as evidenced by the required Contract and Sub-Contract Goal Participation Schedule, then that firm will not be required to comply with the M/WBE subcontracting goals. W T Comp, Inc. reported self-performing 100% of the work and the low bidder met the Ordinance requirements as a M/WBE prime contractor.

Please note the following certified M/WBE participation:

MBE	W T Comp, Inc.	\$1,882,182.18
Total MWBE Participation		\$1,882,182.18 (100%)

Sheena Ferguson 5.5.2025

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The apparent second low bid, submitted by Schuller Contractors Incorporated reported 39.55% in M/WBE participation and met the Orange County M/WBE participation goal of 24%. Please note the following certified M/WBE participation:

WBE	Florida Surety Bonds, Inc	\$13,307.00
MBE	LaCosta Sod LLC	\$14,250.00
MBE	JL Wilson Concrete, Inc.	\$671,972.50
WBE	KMG Fence, LLC	\$2,000.00
WBE	Flash-Rite, Inc	\$10,470.33
WBE	LP Video Productions	\$4,000.00
MBE	On Point Surveying, Inc.	\$2,400.00
MBE	Oscar Tree Services, LLC	\$52,920.00
Total MWBE Participation		\$771,319.83 (39.61%)

The apparent third low bid, submitted by Condor Construction Corp., reported 25.13% M/WBE participation and met the Orange County M/WBE participation goal of 24%. Please note the following certified M/WBE participation:

WBE	Florida Surety Bond	\$53,600.00
MBE	German Delaware, Inc., dba GDI	\$220,630.00
MBE	Marroquin Machinery, Inc.	\$110,600.00
MBE	La Costa Sod LLC	\$20,000.00
MBE	Siles and Sons, Inc.	\$96,500.00
Total MWBE Participation		\$501,330 (25.64%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file