



Interoffice Memorandum

October 5, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Deodat Budhu, P.E., Manager, Roads and Drainage Division
(407) 836-7874

SUBJECT: Award of Invitation for Bids #Y20-1062-AH, Furnish Asphalt Products for Public Works Roads and Drainage Division

ACTION REQUESTED:

Approval to award Invitation for Bids #Y20-1062-AH, Furnish Asphalt Products for Public Works Roads and Drainage Division, to the low responsive and responsible bidder, Ranger Construction Industries, Inc., for Lots 1 and 2 in the estimated contract award amount of \$5,971,500 for a three-year term. Further request authorization for the Procurement Division to renew the contract for two additional one-year terms.

Lots	Estimated 3-Year Bid Total
Lot 1	\$2,200,800
Lot 2	\$3,770,700

PROCUREMENT:

This contract will furnish asphalt products for the Roads and Drainage Division as required for supporting roadway maintenance and construction.

FUNDING:

Funding is available in account number 1002-072-2906-4160.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received as a result of this Invitation for Bids and were evaluated for price, responsiveness, and responsibility. The bid from Hubbard Construction Company was deemed non-responsive as the contract is being awarded as all-or-none, in the best interest of the County. The bidder's response included a "No Bid" response under Lot A, making the vendor ineligible for award.

Award of Invitation for Bids #Y20-1062-AH, Furnish Asphalt Products for Public Works Roads and Drainage Division

References for Ranger Construction Industries, Inc. were satisfactory, therefore they are deemed to be responsible. The prices were compared to previous prices and bids as well as the current contract and was found to be acceptable.

The bid tabulation is as follows:

Ranger Construction Industries, Inc.

Lot 1:

Annual Bid Total:	\$733,600
Estimated 3-Year Bid Total:	\$2,200,800

Lot 2:

Annual Bid Total:	\$1,256,900
Estimated 3-Year Bid Total:	\$3,770,900

Total Estimated 3-Year Bid (Lots 1 and 2): \$5,971,500

Middlesex Asphalt, LLC

Lot 1:

Annual Bid Total:	\$836,700
Estimated 3-Year Bid Total:	\$2,510,100

Lot 2:

Annual Bid Total:	\$1,528,500
Estimated 3-Year Bid Total:	\$4,585,500

Total Estimated 3-Year Bid (Lots 1 and 2): \$7,095,600

Hubbard Construction Company

Non-Responsive




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 5, 2020

TO: Alina Hernandez Fernandez, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y20-1062-AH, Furnish Asphalt Products for Public Works Roads & Drainage Division**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

