




November 1, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED-AP, Manager II, Utilities Engineering
Division
407-254-9918

Subject: Award of Invitation for Bids Y22-7040-ZR, Force Main East Area
Package 1

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7040-ZR, Force Main East Area Package 1, to the low responsive and responsible bidder, Cathcart Construction Company – Florida, LLC, in the total contract award amount of \$2,135,180.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of the removal and replacement of the existing 6-inch and 8-inch diameter force mains situated in Tree Ridge Lane, Waterford Lakes Town Center, Woodbury Road, and Science Drive. The project is located in Districts 4 and 5.

FUNDING:

Funding is available in account number 4420-038-1539-0037-6345.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Cathcart Construction Company – Florida, LLC is considered reasonable based on updated engineer’s cost estimate and current market conditions. References provided were satisfactory for this type of work and Cathcart Construction Company – Florida, LLC has been determined to be responsible. Therefore, award is recommended to Cathcart Construction Company – Florida, LLC.

Bid tabulation is as follows:

| Bidder | Total Bid Amount |
|---|-------------------------|
| Cathcart Construction Company - Florida LLC | \$2,135,180 |
| Metro Equipment Service, Inc. | \$2,592,017 |
| R.P. Utility & Excavation Corporation | \$2,593,603 |



BUSINESS DEVELOPMENT DIVISION

October 11, 2022

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y22-7040-ZR / Force Main East Area Package 1**

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 22%. At the time of bid opening; at least 39 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Cathcart Construction Company-Florida LLC, reported 29.41% in M/WBE participation. They met the 22% Orange County M/WBE participation goal **per the Ordinance requirement**. Letters of intent were received from the low bidder for certified M/WBE subcontractors. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|------------------------------------|---------------------------|
| MBE-HM | La Costa Sod | \$50,000 |
| MBE-AM | Sunrise Hauling | \$100,000 |
| WBE-WF | JML Advertising | \$3,500 |
| MBE-HM | Diversified Supply | \$164,500 |
| MBE-HM | Central Florida Construction Walls | \$30,000 |
| MBE-HM | EM Paving | \$80,000 |
| MBE-AFAM | C. Pearson | \$150,000 |
| WBE-WF | Flashrite | \$30,000 |
| MBE-HM | On Point Surveying | \$20,000 |
| Total MWBE Participation | | \$628,000 (29.41%) |

Athena Ferguson

Interoffice Memorandum

The apparent second low bid, submitted by Metro Equipment Service, Inc., reported 22.04% in M/WBE participation. They met the 22% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--------------------|---------------------------|
| MBE-HM | Corcel Corp. | \$445,500 |
| MBE-HM | EM Paving | \$78,264 |
| MBE-HM | On Point Surveying | \$18,600 |
| WBE-WF | Flashrite | \$29,000 |
| Total MWBE Participation | | \$571,364 (22.04%) |

The apparent third low bid, submitted by R.P. Utility & Excavation Corporation, reported 22.04% in M/WBE participation. They met the 22% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

| | | |
|---------------------------------|----------------|---------------------------|
| MBE-AFAM | SOP Consulting | \$312,000 |
| MBE-HM | EM Paving | \$78,000 |
| MBE-AFAM | Tek Hauling | \$25,000 |
| WBE-WF | Global-5 | \$23,730 |
| MBE-AFAM | Bid N Build | \$48,027 |
| MBE-HM | La Costa Sod | \$35,000 |
| MBE-HM | Corcel Corp. | \$50,000 |
| Total MWBE Participation | | \$571,757 (22.04%) |

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y22-7040-ZR / Force Main East Area Package 1**

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 22%) | GFE | EEO % M / W |
|-------------|---|-------------------|------------------------------|-------------------------------|------------|------------------------|
| Low Bid | Cathcart Construction Company-Florida LLC | \$2,135,180.00 | \$628,000.00 | 29.41% | N/A | 20 / 7 % |
| 2nd Low | Metro Equipment Service, Inc. | \$2,592,017.00 | \$571,364.00 | 22.04% | N/A | 100 / 0 % |
| 3rd Low | R.P. Utility & Excavation Corporation | \$2,593,603.00 | \$571,757.00 | 22.04% | N/A | 67 / 33 % |