



August 27, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: 

Carrie Mathes, CFCM, CPPO, C.P.M. Manager, Procurement
Division

Contact: Michael Drozeck, Manager, Stormwater Management Division
(407) 836-7945

Subject: Award of Invitation for Bids Y20-765-EB, B-14 Boggy Creek
Pipeline Improvements Segment C

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-765-EB, B-14 Boggy Creek Pipeline Improvements Segment C, to the low responsive and responsible bidder, Valencia Construction Group, Inc., in the total contract award amount of \$993,993.

PROCUREMENT:

This contract will procure contractor services to construct 2,000 linear feet of new storm sewer pipe, manhole structures, shallow swales, and reconstruction of other existing stormwater infrastructures and driveways along the pipeline and the removal the existing pipe line and associated structures for Segment C of the B-14 Pipeline adjacent to Boggy Creek Road. The work includes mobilization, site grading, temporary traffic control, erosion control countermeasures, and site restoration. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Stormwater Management and the Business Development Divisions concur with this recommendation.

REMARKS:

Eleven bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid of MG Underground/Benchmark Construction Co., Inc. was deemed non-responsive as they failed to submit Attachment E, Similar Projects and acknowledge addendums four and five that made material changes to the specifications.

Award of Invitation for Bids Y20-765-EB, B-14 Boggy Creek Pipeline Improvements Segment C

Although the bid submitted by Valencia Construction Group, Inc. is approximately 10% lower than the engineer's estimate, it is considered reasonable and realistic with the current market fluctuations. Valencia Construction Group, Inc. has confirmed in writing their understanding of the scope of work and their bid prices. Valencia Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Valencia Construction Group, Inc.

Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
Valencia Construction Group, Inc.	\$993,993
Southern Development & Construction	\$1,047,470
Schuller Contractors Incorporated	\$1,066,635
Stage Door II, Inc.	\$1,281,340
Prime Construction Group, Inc.	\$1,490,000
Pospiech Contracting, Inc.	\$1,500,950
Cathcart Construction Company-Florida, LLC	\$1,570,718
SanPik, Inc.	\$1,784,195
Proshot Concrete, Inc.	\$1,871,281
Kiewit Infrastructure South Co.	\$1,884,962
MG Underground/Benchmark Construction Co. Inc	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

September 2, 2020

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation Revised

PROJECT: **Y20-765 / B-14 Boggy Creek Pipeline Improvements (Segment C)**

The Business Development Division evaluated all ten bids submitted for this project and found the apparent low bidder Orange County Minority/Women Business Enterprise firm Valencia Construction Group, Inc. is bidding as a prime. Therefore, Valencia Construction Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc. reported self-performing 68.70%. They reported 0% other M/WBE participation in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Valencia Construction Group, Inc.	\$682,843
Total M/WBE Participation		\$682,843 (68.70%)

The second low bid submitted by Southern Development & Construction did not achieve good faith effort documentation and reported 16% M/WBE participation in their bid.

The third low bid submitted by Schuller Contractors Incorporated did not achieve good faith effort documentation. While Schuller Contractors Incorporation reported \$31,663.00 in M/WBE participation, they did not circle the scope of classification as specified in the instructions on Attachment C-2. Therefore, the M/WBE participation could not be confirmed.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y20- 765 / B-14 Boggy Creek Pipeline Improvements (Segment C)

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Valencia Construction Group, Inc.	\$993,993.00	\$682,843.00	\$0.00	68.70%	0.00%	68.70%	N/A					100 / 0 %
2nd Low	Southern Development & Construction	\$1,047,470.00	\$0.00	\$167,500.00	0.00%	15.99%	15.99%	No	\$53,477.00	5.38%			14 / 94 %
3rd Low	Schuller Contractors Incorporated	\$1,066,635.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	\$72,642.00	7.31%	\$19,165.00	1.83%	44 / 56 %
4th Low	Stage Door II, Inc.	\$1,281,340.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	\$287,347.00	28.91%	\$233,870.00	22.33%	0 / 0 %
5th Low	Prime Construction Group, Inc	\$1,490,000.00	\$0.00	0.00%	0.00%	10.87%	10.87%	No	\$496,007.00	49.90%	\$442,530.00	42.25%	41 / 5 %
6th Low	Pospiech Contracting, Inc	\$1,500,950.00	\$0.00	0.00%	0.00%	12.19%	12.19%	No	\$506,957.00	51.00%	\$453,480.00	43.29%	41 / 23 %
7th Low	Cathcart Construction Company-Florida, LLC	\$1,570,718.00	\$0.00	0.00%	0.00%	12.74%	12.74%	No	\$576,725.00	58.02%	\$523,248.00	49.95%	71 / 0 %
8th Low	SanPik, Inc.	\$1,784,195.00	\$0.00	0.00%	0.00%	11.76%	11.76%	No	\$790,202.00	79.50%	\$736,725.00	70.33%	0 / 0 %
9th Low	Proshot Concrete, Inc.	\$1,871,281.00	\$0.00	0.00%	0.00%	13.75%	13.75%	No	\$87,086.00	88.26%	\$823,811.00	78.65%	17 / 8 %
10th Low	Kiewit Infrastructure South Co.	\$1,884,962.00	\$0.00	0.00%	0.00%	13.75%	13.75%	No	\$890,969.00	89.64%	\$837,492.00	79.95%	25 / 6 %