



May 29, 2020

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y20-736-FH, Construction of Eco-Tourism  
Center at Magnolia Park

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y20-736-FH, Construction of Eco-Tourism Center at Magnolia Park, to the low responsive and responsible bidder, Johnson-Laux Construction, LLC in the total contract award amount of \$3,021,185.00 including alternates 1, 2, and 3.

**PROCUREMENT:**

Work under this contract consists of the construction of a new Eco-Tourism building, restroom building, provisions for elevated boardwalk, fishing pier, boat mooring area, patron parking, hardscape, landscape, irrigation system, site furniture, and associated stormwater management and utility connections. In addition to this, alternates 1, 2, and 3 have been recommended for award. Alternate 1 consists of the construction of a group pavilion structure in accordance with the site development plans. Alternate 2 consists of the installation of aluminum railing in lieu of 4-foot high vinyl coated chain link fence at top of the retaining walls depicted on plans. Alternate 3 consists of the construction of a gangway and boat mooring area. This project also includes widening of South Binion Road and coordination with the City of Apopka. The project is located in District 2.

**FUNDING:**

Funding is available in account number 1023-021-0332-6310.

**APPROVALS:**

The Capital Projects and Business Development Divisions concur with this recommendation.

**REMARKS:**

Eleven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Oelrich Construction, Inc. was deemed non-responsive due to failure to submit the bid bond form. The bid submitted by Johnson-Laux Construction, LLC is considered reasonable based on the engineer's estimate.

Award of Invitation for Bid Y20-736-FH, Construction of Eco-Tourism Center at Magnolia Park

References provided were satisfactory for this type of work and Johnson-Laux Construction, LLC has been determined to be responsible. Therefore, award is recommended to Johnson-Laux Construction, LLC.

Bids Received

<b>BIDS RECEIVED:</b>	<b>TOTAL BASE BID</b>	<b>ALTERNATE 1</b>	<b>ALTERNATE 2</b>
Johnson-Laux Construction, LLC	\$2,748,938.00	\$20,860.00	\$26,758.00
Sloan Builders, Inc.	\$2,941,000.00	\$72,180.00	\$32,425.00
Root & TMR DBA E&L Construction Group Inc.	\$3,175,412.00	\$69,050.00	\$10,690.00
RL Burns Inc.	\$3,192,713.00	\$51,250.00	\$22,533.00
Mar-Con Construction, LLC dba Marbek Construction	\$3,253,800.00	\$72,000.00	\$26,884.00
Envirostruct, LLC	\$3,254,653.00	\$95,000.00	\$42,900.00
Jordan Brothers Construction, LLC	\$3,425,000.00	\$65,000.00	\$55,000.00
Collage Design & Construction Group Inc.	\$3,997,767.00	\$87,522.00	\$49,500.00
A2 Group, Inc.	\$4,148,000.00	\$110,000.00	\$75,000.00
Odyssey International, Inc. dba Odyssey Global	\$4,595,000.00	\$50,820.00	\$162,240.00
Oelrich Construction, Inc.	Non-Responsive		

<b>BIDS RECEIVED:</b>	<b>ALTERNATE 3</b>
Johnson-Laux Construction, LLC	\$224,629.00
Sloan Builders, Inc.	\$163,823.00
Root & TMR DBA E&L Construction Group Inc.	\$225,295.00
RL Burns Inc.	\$155,540.00
Mar-Con Construction, LLC dba Marbek Construction	\$227,706.70
Envirostruct, LLC	\$234,361.00
Jordan Brothers Construction, LLC	\$235,000.00
Collage Design & Construction Group Inc.	\$221,562.00
A2 Group, Inc.	\$300,000.00
Odyssey International, Inc. dba Odyssey Global	\$235,750.00
Oelrich Construction, Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

May 4, 2020

TO: Fabio Henao, Contracting Agent  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-736-FH / Construction of Eco-Tourism Center at Magnolia Park**

The Business Development Division evaluated the three lowest bids of the 10 bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 40 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Johnson-Laux Construction, LLC, did not achieve good faith effort documentation and reported 6.16% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	E M Paving Corp.	\$134,669
Wbe-wf	Boyd Hart Construction	\$22,595
Wbe-wf	John B. Webb & Associates	\$12,000
<b>Total M/WBE Participation</b>		<b>\$169,264 (6.16%)</b>

The second low bid, submitted by Sloan Builders, Inc., did not achieve good faith effort documentation and reported 2.18% M/WBE participation in their bid.

The third low bid, submitted by Root & TMR dba E&L Construction Group Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

*Sheena Ferguson*

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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**Y20-736-FH / Construction of Eco-Tourism Center at Magnolia Park**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Johnson-Laux Construction, LLC	\$2,748,938	\$0.00	\$169,264	0.00%	6.16%	6.16%	no					5/8
2nd Low	Sloan Builders, Inc.	\$2,941,000	\$0.00	\$64,000	0.00%	2.18%	2.18%	no	\$192,062	6.99%			25/0
3rd Low	Root & TMR dba E&L Construction Group Inc.	\$3,175,142	\$0.00	\$0	0.00%	0.00%	0.00%	no	\$426,204	15.50%	\$234,142	7.96%	4/13
4th Low	R L Burns Inc. [mbe-afam]	\$3,192,713	\$426,971.20	\$1,067,572	13.37%	33.44%	46.81%	na	\$443,775	16.14%	\$251,713	8.56%	67/6
5th Low	Mar-Con Construction, LLC dba Marbek Construction	\$3,253,800	\$0.00	\$0	0.00%	0.00%	0.00%	no	\$504,862	18.37%	\$312,800	10.64%	0/100
6th Low	Envirostruct, LLC	\$3,254,653	\$0.00	\$57,000	0.00%	1.75%	1.75%	yes	\$505,715	18.40%	\$313,653	10.66%	17/0
7th Low	Jordan Brothers Construction, LLC	\$3,425,000	\$0.00	\$428,843	0.00%	12.52%	12.52%	no	\$676,062	24.59%	\$484,000	16.46%	61/4
8th Low	Collage Design & Construction Group Inc.	\$3,997,767	\$0.00	\$0	0.00%	0.00%	0.00%	no	\$1,248,829	45.43%	\$1,056,767	35.93%	8/14
9th Low	A2 Group, Inc.	\$4,148,000	\$0.00	\$0	0.00%	0.00%	0.00%	no	\$1,399,062	50.89%	\$1,207,000	41.04%	63/13
10th Low	Odyssey International, Inc. dba Odyssey Global	\$4,595,000	\$0.00	\$1,350,593	0.00%	29.39%	29.39%	na	\$1,846,062	67.16%	\$1,654,000	56.24%	16/33